

**FIRCREST CITY COUNCIL
STUDY SESSION AGENDA**

**MONDAY, SEPTEMBER 21, 2026
6:00 P.M.**

**COUNCIL CHAMBERS
FIRCREST CITY HALL, 115 RAMSDELL STREET**

	Pg.#
1. Call to Order	
2. Pledge of Allegiance	
3. Roll Call	
4. <u>Pierce County Unified Regional Homeless System</u>	2
5. <u>Public Safety Sales Tax Discussion</u>	45
6. <u>Axon Proposal (Body Cams & In-Car Cameras)</u>	59
7. Adjournment	

The public is invited to listen to the meeting via Zoom utilizing the below call-in information:

Zoom Meeting Details:

Dial-in Information: 1-253-215-8782 Webinar ID: 885 3802 7612 Password: 771679

FIRCREST CITY COUNCIL STUDY SESSION AGENDA SUMMARY

AGENDA TOPIC: Pierce County Unified Regional Homelessness Approach (URA)
ITEM: 4
DATE: September 21, 2026
FROM: Dawn Masko, City Manager

RECOMMENDED MOTION: No motion. For discussion only.

BACKGROUND: Councilmember Jani Hitchen and Pierce County Council Policy Analyst Mary Connolly will present an overview of the Pierce County Unified Regional Approach to Homelessness (URA).

ATTACHMENTS: [PowerPoint Presentation](#)
[Unified Regional Homelessness Approach Flyer](#)
[Template and Guidance for Resolution of Intent](#)
[URA Design](#)



Pierce County Unified Regional Approach to Homelessness

City of Fircrest

Monday, September 21, 2026

Jani Hitchen

Chair of the Pierce County Council

Mary Connolly

Policy Analyst, Pierce County Council Office

Homelessness in Pierce County – Why?

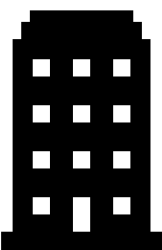
Homelessness has many different causes.



Job loss,
living on a
fixed
income



Medical
emergency,
mental health
or substance
abuse disorder



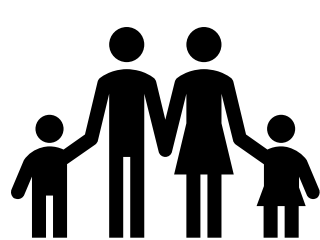
Rising rent,
foreclosure,
eviction



Domestic
violence, young
people aging out
of foster care,
family break-up

Homelessness in Pierce County – Who?

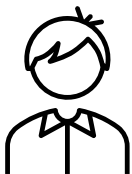
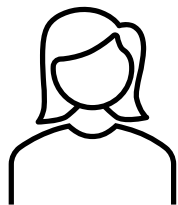
Homelessness affects all kinds of people.



Families



Adults



Youth



Disabled
People



Veterans

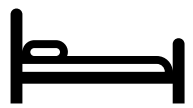


Seniors

Homelessness in Pierce County – How?

Homelessness doesn't always look the same.

Homeless people and families may ...



Sleep in
a
shelter



Double
up



Couch
surf



Sleep in
a car



Sleep in
a tent

Homelessness & Housing Insecurity in Fircrest

9

The number of homeless individuals who were served by Pierce County’s homeless response system in 2025 who reported they last slept in Fircrest.¹

66

The number of homeless individuals who were served by Pierce County’s homeless response system in 2025 who reported that 98466 was the zip code of their last permanent address.²

1. Data Source: Pierce County Homeless Management Information System (HMIS). Data extract date: 8/12/2026
2. Data Source: Pierce County Homeless Management Information System (HMIS). Data extract date: 5/11/2026

Homelessness & Housing Insecurity in Fircrest (Cont.)

50

The number of students enrolled in Whittier Elementary (17), Evergreen Primary (4), and Wainwright Intermediate (29) during the 2024-2025 school year who identified as homeless at any point during the school year. Here, homelessness is defined as lacking a fixed, regular, and adequate nighttime residence.¹

16

The number of eligible households in the City of Fircrest that applied for rental assistance through Pierce County's Eviction Prevention program from January 1, 2024 to June 30, 2025.²

1. Data Source: Washington State Office of Superintendent Instruction (OSPI).
2. Data Source: Pierce County.



Existing Homelessness Response & Prevention Services

There are a variety of programs for people who are homeless or at risk of homelessness.

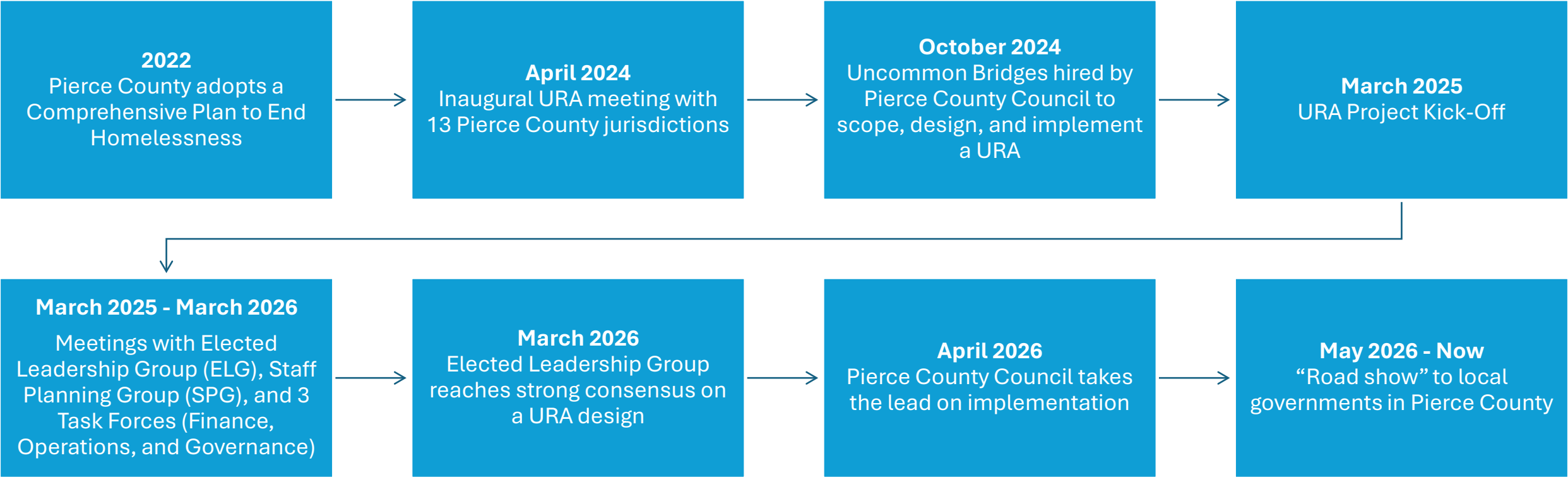
- Examples of County-wide programs:
 - Pierce County Eviction Prevention – rental assistance, case management
 - Shelter Access Hub – 24/7 call line to connect to shelter
 - Coordinated Entry – entry point to certain housing referrals
- Examples of programs supported or operated by individual jurisdictions:
 - Lakewood – Supports local organizations like LASA with human services grants; hosts Tacomaprobono Eviction Prevention clinics
 - Fife – operates a shelter and jobs program for homeless adults; conducts street outreach
 - Gig Harbor – hires a Housing, Health, and Human Services Program Manager who connects residents to resources



Why a Unified a Regional Approach?

- For people who are homeless or at risk of homelessness: accessing programs can be confusing and the system can feel disconnected.
- For organizations that support homeless people: inconsistent requirements across government funders requires them to spend an inordinate amount of their scarce resources on compliance.
- For local governments: there are finite resources and capacity to support residents who are homeless or at risk of homelessness.

How we got here ...



Vision & Mission of the Unified Regional Approach (URA)

Vision

A unified regional approach to substantially reduce homelessness so that it is rare, brief, and non-recurring.

Mission

The URA empowers Pierce County governments to choose locally responsive solutions to respond to and prevent homelessness, while establishing a countywide framework that supports coordination and efficient use of shared resources.

What will the URA do?

- Facilitate coordination, collaboration, and communication across governments related to homeless response and prevention.
- Provide technical assistance to governments in implementing locally-tailored solutions.
- Access additional resources and funding to serve Pierce County.
- Track and report on County-wide data and outcomes to understand what is working well and where the system needs improvement.

How could the URA benefit the City of Fircrest?

- Serve as a go-to resource and technical expert for questions on homeless resources, services, and data
- Convene staff from governments to collaborate and share ideas. *(e.g. convening administrative staff to share ideas on how to respond when a resident is at risk of eviction; convening police officers to discuss how to respond when someone is seeking shelter or experiencing a crisis)*
- Provide support for collaborative projects across governments *(e.g. pooling funding for a shelter project; hiring shared outreach staff; applying to state grants)*
- Advocate for federal and state funding for the region



Governance, Structure, & Staffing

- URA will be formally established via interlocal agreement (ILA)
- Participation by governments is voluntary
- Governed by a board of elected officials representing participating governments
- Pierce County will serve as the administering organization for the URA, including as employer for URA staff
- For the first 3-5 years, annual budget is expected to be about \$400,000 - \$600,000, primarily supporting employment of 2-3 staff
 - Budget will depend on revenues from participating governments, with the amounts based on the population of each jurisdiction living in Pierce County
 - Estimated cost for City of Fircrest is \$3,000 - \$4,000 per year



How is this different than the King County Regional Homelessness Authority (KCRHA)?

	KCRHA	URA Design (As Proposed by the ELG)
City/Town Engagement	Established via an interlocal agreement between King County and City of Seattle.	Established via an interlocal agreement between Pierce County and all Cities, Towns, and/or Tribes that choose to join. Local governments have been engaged in developing the URA since 2024.
New vs. Existing Agency	Established as a separate governmental administrative agency.	Not a new entity/organization. Administered by Pierce County. Subject to the County's financial controls.
Mission	Mission is to administer homeless services.	Mission is to support governments and facilitate coordination across governments.
Budget	\$205,072,655 budgeted in 2026 – 93% for services and 7% for staff/administration.	Estimated: \$400-000-\$600,000 per year for staff/administration.
Number of Staff	82 positions included in 2026 budget.	2-3 staff in the first 5 years.



Next Steps: Resolution of Intent

Governments interested in participating in the URA are asked to adopt a resolution of intent to:

- Express their intent and commitment to working with other governments to launch a URA
- Direct staff to work with other governments to develop an ILA
- While an ILA is development, commit to certain activities (as described on the next slide)

Next Steps: Coordinated Activities

- Develop or update **data collection requirements** for homeless service providers
 - *This is only applicable to cities that fund these organizations or provide direct services*
- Develop or update a procedure to **connect residents** who are homeless or at risk of homelessness to **resources** (e.g. housing, shelter, rental assistance)
- Develop or update a policy to connect homeless people to resources during **inclement weather events** (e.g. extreme heat or cold) and identify locations that may serve as inclement weather shelter
- Support **establishment or expansion** of at least **one homeless intervention**

Resolutions of Intent

- Pierce County: Resolution No. R2026-152, adopted May 26 ✓
- City of Fife: Resolution No. 2259, adopted June 23 ✓
- City of Gig Harbor: Resolution 1363, adopted July 13 ✓
- City of Lakewood: Resolution No. 2026-06, adopted August 3 ✓
- City of Tacoma: Resolution No. 42011, adopted August 25 ✓
- City of Orting: Resolution No. 2026-23, adopted August 26 ✓
- City of Ruston: Resolution 825, adopted September 1 ✓



Options for Consideration

1. Sign a resolution of intent

- Resolution serves as a stepping stone to indicate support for the project
- No legally or financially binding commitment
- Governments that adopt a resolution of intent will actively participate in ILA development and negotiations

2. Do not sign a resolution of intent

- Pierce County will keep governments in the loop on ILA development
- Once the ILA is developed, governments may choose to join at any time

Find More Information on the URA Website

<https://www.unifiedregionalapproach.com/>

Questions?

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Chair of the Pierce County Council

Jani.Hitchen@piercecountywa.gov

Mary Connolly

Policy Analyst, Pierce County Council Office

Mary.Connolly@piercecountywa.gov

PIERCE COUNTY UNIFIED REGIONAL APPROACH TO HOMELESSNESS (URA)

WHAT IS THE STATE OF HOMELESSNESS IN PIERCE COUNTY?

- In all parts of Pierce County, there are people on the verge of homelessness or experiencing homelessness. In 2025, Pierce County’s homeless crisis response system served over 8,700 homeless individuals.¹
- Homelessness affects all kinds of people – families, youth, adults, seniors, veterans and disabled people.
- Homelessness doesn’t always look the same. There are homeless people and families sleeping in their cars, staying at motels, sleeping in tents, and staying in shelters.
- Homelessness has many different causes – rising rent, job loss, living on a Social Security paycheck, foreclosure, a costly medical emergency, mental health or substance use disorder, family break-up, domestic violence, young people aging out of foster care.

WHAT HAPPENS WHEN SOMEONE IS HOMELESS OR AT RISK OF HOMELESSNESS?

There are a variety of programs that people can access when they are homeless or at risk of homelessness:

- Many cities have developed programs to address the specific needs of their jurisdiction. For example, the City of Fife operates a [shelter and jobs program](#) for homeless adults. The City of Gig Harbor has a [Housing, Health, and Human Services program](#) to develop programs that meet community needs.
- Some programs serve people across the County. For example, Pierce County’s [Eviction Prevention program](#) provides rental assistance to households at risk of eviction. The County’s Shelter Access Hub, operated by Family Promise of Puget Sound, is a 24/7 call line to connect people with shelter.

WHY A UNIFIED REGIONAL APPROACH (URA)?

- For people who are homeless or at risk of homelessness, accessing programs can be confusing and the system can feel disconnected.
- For organizations that support homeless people, inconsistent requirements across government funders requires them to spend an inordinate amount of their scarce resources on compliance.
- Local governments have finite resources and capacity to support residents who are homeless or at risk of homelessness.

¹ Find more homeless system performance data on [Open Pierce County](#).

WHAT WILL THE URA DO?

The unified regional approach will provide dedicated staff capacity to:

- Facilitate coordination, collaboration, and communication across governments related to homeless response and prevention.
- Provide technical assistance to governments in implementing locally-tailored solutions.
- Access additional resources and funding to serve Pierce County residents.
- Track and report on County-wide data and outcomes to understand what is working well and where the system needs improvement.

WHAT DOES JOINING THE URA MEAN FOR YOUR GOVERNMENT?

- Your staff will share information and ideas with staff from other governments.
For example: sharing ideas on collaborating with school districts to support families that are at risk of homelessness; sharing approaches on connecting someone living in their car to shelter.
- Your government will work with URA staff to identify solutions to meet the specific needs of your residents.
For example: receiving support to partner with a community center to serve as a safe place for people to go during extreme heat, cold, and smoke.
- Your government may identify opportunities to collaborate with other governments on projects of mutual benefit and interest.
For example: partnering with governments to request funding from the state to open and operate a shelter that serves families with children.

WHAT IMPACT WILL THE URA HAVE?

- The region will have a coordinated system to serve people who are homeless or at risk of homelessness.
- Organizations serving homeless people will have clearer data collection and reporting requirements, decreasing administrative burden.
- Governments will work together to connect residents to the services they need and to improve the homeless response and prevention system.
- Residents will have access to support to get or stay housed no matter where they live in the County.

QUESTIONS?

CONTACT COUNCILMEMBER JANI HITCHEN AT JANI.HITCHEN@PIERCECOUNTYWA.GOV OR MARY CONNOLLY AT MARY.CONNOLLY@PIERCECOUNTYWA.GOV.

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RESOLUTION NO. [Subject]

A Resolution of the [County/City/Tribal] Council Expressing Its Intent and Commitment to Work with Other Pierce County Governments to Launch a Unified Regional Approach to Homelessness; Directing the [Executive Office/Mayor's Office/City Manager] to Work Collaboratively with Other Pierce County Governments to Develop an Interlocal Agreement; and Expressing Its Intent to Make Progress in Addressing Homelessness by Taking Certain Actions while Agreements are in Development.

Whereas, homelessness is a persistent and complex challenge in Pierce County with many root causes; and

Whereas, [#] homeless individuals who were served by Pierce County's homeless response system in 2025 reported they last slept in [jurisdiction]; and

Commented [MC1]: See guidance for using this template, Data for Recitals, Column 1.

Whereas, during the 2024-2025 school year, about [X]% of students in [Name of School District] were supported by the McKinney-Vento program for children who lack a fixed, regular, and adequate nighttime residence; and

Commented [MC2]: See guidance for using this template, Data for Recitals, Column 2.

Whereas, from January 1, 2024 to June 30, 2025, [#] eligible households in [jurisdiction] applied for rental assistance through Pierce County's Eviction Prevention program; and

Commented [MC3]: See guidance for using this template, Data for Recitals, Column 3.

Whereas, governments across Pierce County share a common interest in ensuring that homelessness is rare, brief, and non-recurring; and

Whereas, addressing homelessness requires coordinated solutions across jurisdictional boundaries; and

Whereas, in 2022, Pierce County adopted a Comprehensive Plan to End Homelessness which included a goal to "Create a Unified Homeless System"; and

Whereas, in October 2024, the Pierce County Council contracted with Uncommon Bridges to work with governments across Pierce County to scope, design, and implement a Unified Regional Approach to homelessness (URA) in Pierce County; and

Whereas, in 2025 Uncommon Bridges began convening multiple meetings with an Elected Leadership Group (ELG) consisting of elected officials from governments in Pierce County to scope and design the URA; and

1
2 **Whereas**, the ELG included elected leaders from Pierce County and the Cities of
3 Auburn, Edgewood, Fife, Gig Harbor, Orting, Lakewood, Puyallup, Tacoma, and
4 University Place; and

5
6 **Whereas**, in April 2025, the ELG proposed that the purpose of the URA is “to
7 substantially reduce homelessness so that it is rare, brief, and non-recurring”; and

8
9 **Whereas**, in April 2026, the ELG proposed that the mission of the URA is to
10 “empower Pierce County governments to choose locally responsive solutions to
11 respond to and prevent homelessness, while establishing a countywide framework that
12 supports coordination and efficient use of shared resources”; and

13
14 **Whereas**, in March 2026, the ELG proposed a URA design that includes a
15 governance board to direct URA operations, consisting of representatives from
16 participating governments and limited staffing to support URA operations; and

17
18 **Whereas**, in March 2026, the ELG proposed that the URA be established via
19 Interlocal Agreement (ILA) pursuant to Chapter 39.34 RCW, without the establishment
20 of a separate legal entity; and

21
22 **Whereas**, in March 2026, the ELG proposed that while an Interlocal Agreement
23 is in development, participating Pierce County governments begin coordinating actions
24 by aligning data requirements for providers, processes to support homeless
25 households, and inclement weather policies; and

26
27 **Whereas**, while an ILA is in development, the Council desires to express support
28 for the establishment of the URA via an ILA and identify actions that [government] can
29 take while the ILA is in development to align its homeless response with other Pierce
30 County governments; **Now Therefore**,

31
32 **BE IT RESOLVED by the Council of [Government]:**

33
34 Section 1. [Government] expresses its intent and commitment to work with other
35 Pierce County governments to launch a Unified Regional Approach to homelessness
36 (URA) across Pierce County as proposed by the Elected Leadership Group.

37
38 Section 2. The [Government] Council directs the [Executive’s Office/Mayor’s
39 Office/City Manager] to work collaboratively with other Pierce County governments to
40 develop an Interlocal Agreement and other agreements necessary and desirable to
41 achieve the intent of this Resolution and to return at a future date with proposed
42 agreements for Council’s consideration. The Interlocal Agreement should include
43 mechanisms to ensure strong fiscal oversight and transparency in communicating with
44 the public on the URA’s work, funding, budget, and outcomes.

Commented [MC4]: This sentence was not included in the original template for this resolution, but was amended into the Pierce County Council’s adopted resolution, R2026-152. Other governments may choose to include it as well.

1 Section 3. While agreements are in development, [Government] expresses its
2 intent to make progress in addressing homelessness through the following actions with
3 the support of the team leading URA implementation and in collaboration with other
4 Pierce County governments:

- 5
- 6 • Develop or update data collection requirements for homeless service
- 7 providers to align with other participating governments;
- 8 • Develop or update a procedure to connect homeless residents to housing
- 9 and shelter via existing systems like Coordinated Entry (the County's
- 10 access point for housing referrals) and the Shelter Access Hub (a 24/7 call
- 11 center that connects people to shelter options in Pierce County);
- 12 • Develop or update an inclement weather policy that includes coordination
- 13 and alignment with other governments to connect homeless people with
- 14 resources during inclement weather events;
- 15 • Identify locations in [jurisdiction] that may serve as inclement weather
- 16 shelter; and
- 17 • Support establishment or expansion of at least one homeless intervention
- 18 in [jurisdiction]. [Note: Please see the accompanying guidance on options
- 19 for homeless interventions and ways to support establishment or
- 20 expansion. If the government has already identified the intervention they
- 21 would like to support, this section may be amended to describe that
- 22 instead.]

23

24 Section 4. This Resolution does not authorize execution of an Interlocal
25 Agreement, nor does it create binding legal or financial obligations for the [City/County].

26

27

28 **ADOPTED this _____ day of _____, 2026.**

29

30

31 ATTEST:

32 **[Government] COUNCIL**
33 Pierce County, Washington

34

35

36 _____
Clerk

Chair

Guidance on Using Template for Resolution of Commitment to the URA*Updated: August 14, 2026***Questions?**Reach out to Mary Connolly at mary.connolly@piercecountywa.gov**Data for “Whereas” Recitals**

	Number of Homeless Individuals Served in 2025¹	Percentage of Students in McKinney Vento Program during the 2024-2025 school year²	Eligible Eviction Prevention Applications received by Pierce County from Jan 1 2024 – June 30 2025³
Auburn		Auburn SD – 2.1%	18
Bonney Lake	33	Sumner-Bonney Lake SD – 2.4% White River SD – 2.1%	5
Buckley	6	White River SD – 2.1%	6
Carbonado	0	Carbonado SD – 0%	4
DuPont	8	Steilacoom Historical SD – 0.5%	2
Eatonville	16	Eatonville SD – 1.8%	3
Edgewood	6	Fife SD – 3.8% Puyallup SD – 2.9% Sumner-Bonney Lake SD – 2.4%	27
Fife	198	Fife SD – 3.8% Puyallup SD – 2.9%	75
Fircrest	9	Tacoma SD – 7.5%	16

¹ The distinct count of homeless individuals served by Pierce County’s homeless response system in 2025 who reported they last slept in that city, town, or place. Data Source: Pierce County Homeless Management Information System (HMIS). Data Extract date: 8/12/2026.

² The percentage of students in each school district during the 2024-2025 school year who were supported by the McKinney-Vento program for children who lack a fixed, regular, and adequate nighttime residence. Data Source: Washington State Office of Superintendent Instruction.

³ The number of eligible households in each jurisdiction that applied for rental assistance through Pierce County’s Eviction Prevention program from January 1, 2024 to June 30, 2025. Data Source: Pierce County.

	Number of Homeless Individuals Served in 2025¹	Percentage of Students in McKinney Vento Program during the 2024-2025 school year²	Eligible Eviction Prevention Applications received by Pierce County from Jan 1 2024 – June 30 2025³
		University Place SD – 1.3%	
Gig Harbor	79	Peninsula SD – 2.2%	4
Lakewood	500	Clover Park – 4.2%	279
Milton	18	Fife SD – 3.8%	29
Orting	27	Orting SD – 2.2%	5
Pierce County (Unincorporated)	461	Bethel SD – 4.3% Carbonado SD – 0% Clover Park SD – 4.2% Dierenger SD – 0.3% Eatonville SD – 1.8% Franklin Pierce SD – 6.9% Orting SD – 2.2% Peninsula SD – 2.2% Puyallup SD – 2.9% Steilacoom Historical SD – 0.5% Sumner-Bonney Lake SD – 2.4% White River SD – 2.1%	640
Puyallup	580	Puyallup SD – 2.9%	100
Roy	15	Bethel SD – 4.3%	0
Ruston	2	Tacoma SD – 7.5%	0
South Prairie	1	White River SD – 2.1%	0
Steilacoom	3	Steilacoom Historical SD – 0.5%	9
Sumner	45	Sumner-Bonney Lake SD – 2.4% Dierenger – 0.3%	18
Tacoma	5,794	Tacoma SD – 7.5%	877
University Place	51	University Place SD – 1.3%	75
Wilkeson	0	White River – 2.1%	0

Examples of Homeless Interventions for Section 3

Examples of options for supporting the establishment or expansion of an intervention include (but are not limited to):

- Working with other jurisdiction(s) to expand or coordinate existing service provision
- Working with Pierce County Human Services to coordinate provision of services that are funded county-wide
- Working with service providers, local organizations, and/or community members to identify a suitable site for the intervention (such as land owned by a faith community, a community center, or library)
- Amending zoning or development regulations as needed to facilitate siting of the intervention
- Providing funding for the intervention

Examples of interventions include (but are not limited to):

- Day shelter: A facility providing daytime shelter with the primary purpose of meeting basic needs for persons experiencing homelessness or connecting them to services.
- Overnight shelter: Temporary overnight shelter for persons or families experiencing homelessness
- Outreach*: Street Outreach teams seek out homeless individuals and families wherever they are staying or accessing services and offer resources and connections in the community.
- Mobile opioid treatment*: Mobile units that dispense FDA-approved medications for opioid use disorder, provide on-site or telehealth counseling, and connect participants to recovery supports in their community.
- Safe parking: A parking lot in which people experiencing homelessness are permitted to park and remain in their vehicle overnight without penalty. Security and hygiene stations may also be available at the site.
- Street medicine: Provision of medical and/or behavioral health care to people experiencing homelessness where they live.
- Transitional housing: Short-term housing (less than 2 years) for people or families experiencing homelessness.

***Note:** Pierce County funds outreach services and mobile opioid treatment county-wide. There is opportunity to connect with Pierce County Human Services and discuss how to ensure these services are serving the residents in your community.

Unified Regional Approach (URA) Design

Working Version, updated based on Elected Leadership Group (ELG) discussion on 5/21/2026

Introduction _____ **2**

Design Recommendations _____ **5**

Vision _____ **5**

Mission _____ **5**

Scope of Work _____ **5**

Governance _____ **8**

Structure _____ **10**

Budget _____ **11**

Implementation Action Plan _____ **12**

Resolution of Intent _____ **12**

Stand-up & Launch _____ **12**

Interlocal Agreement _____ **12**

2026 Coordinated Activities _____ **12**

Proposed Coordinated Activities for 2027 & beyond (to be developed over time) _____ **13**

Introduction

What is the Unified Regional Approach to Homelessness in Pierce County?

Following adoption of *Pierce County's Five-Year Plan to End Homelessness* in 2020 and *Comprehensive Plan to End Homelessness* in 2022, as well as a *Homeless Services Assessment* and *Case Studies on other Unified Regional Approaches*, momentum to establish a Unified Regional Approach across Pierce County jurisdictions stalled. In April 2024, 13 jurisdictions came together with renewed interest in a Unified Regional Approach, which led to launching the current effort to scope, design, and implement a Unified Regional Approach (URA) to Homelessness in Pierce County. Scoping was completed in March 2025, and Design was completed in March 2026, overseen by an Elected Leadership Group and supported by a Staff Planning Group, each representing jurisdictions throughout Pierce County. Three Task Forces worked hard to articulate problems and develop potential solutions that are informed by local efforts, current realities, and national best practices to inform the URA Design. The project now moves into implementation, which will be led by Pierce County

The Elected Leadership Group envisions **a unified regional approach to substantially reduce homelessness so that it is rare, brief, and non-recurring**. The unified regional approach will begin small and voluntary, evolving incrementally over time as the URA gains a track record of success.

The Problem: An uncoordinated approach hinders individuals, service providers, and governmental jurisdictions

Individuals experiencing homelessness, service providers, government staff, and elected officials agree that the current response to homelessness across Pierce County is inadequate to meet the need and there is opportunity to improve it through intentional coordination across jurisdictions. As many as 3,000 individuals are experiencing homelessness in Pierce County on any given day, and hundreds of them die every year without finding a home. These people can be found throughout the county in larger cities, smaller towns, and unincorporated areas alike. There are many services offered to help, but these services are often not in convenient locations for those in need. Information about services and about those in need is lacking and uncoordinated and not shared in consistent ways.

From individuals experiencing homelessness

People experiencing homelessness report many challenges within the homeless response system. These include the deeply dehumanizing and re-traumatizing experience of re-telling their personal histories due to high caseworker turnover and what seems like a disconnected system. A lack of reliable communication is another significant barrier, with a feeling that no one answers the phone, calls going to voicemail, and caseworkers changing without warning. People experiencing homelessness express a strong need for 24/7 human support and a single, consistent navigator.

Several systemic issues create significant obstacles to finding services and a pathway out of homelessness. Technology issues stemming from stolen or broken phones and a lack of access to charging make it nearly impossible to keep appointments or complete necessary check-ins. Individuals also describe a sense of instability due to homeless system process shifts without notice. The experience of homelessness is further compounded

by stigma and policing, with reports of harassment during sweeps, assumptions of drug use, threats from Child Protective Services, and frequent property loss. Those seeking housing often say that there are too few units available, particularly for larger families. Existing programs, like rapid rehousing, are criticized for returning people to homelessness if their income falls outside program requirements.

There are positive aspects of the homeless response system as well. Specifically, street-based outreach programs are praised for their effectiveness in consistently re-engaging and placing people into housing. Temporary housing options, such as tiny home villages and motels with on-site case management, are seen as crucial as they offer a safe environment for individuals to focus on things like securing benefits and maintaining sobriety. Individuals also value the support from compassionate local staff and community centers that provide essential resources like gas, propane, and laundry facilities. Finally, the use of simple text check-ins from a consistent caseworker is noted as an effective way to help people maintain their Coordinated Entry status.

Proposed solutions from those needing homeless services include streamlining intake with a single application and quick updates, supported by a 24/7 helpline and automated text reminders. They also recommend assigning a single navigator to each person to reduce re-telling trauma and addressing “tech poverty” by providing charging access and phones. They also propose integrating data systems to avoid redundant questions, having outreach workers schedule appointments on the spot, and extending subsidies to prevent people from falling back into homelessness. They also call for more flexible family housing rules and creating employment opportunities for people with barriers to work (justice involvement, mental health status, childcare, or simply access to showers and lockers).

From service providers and funders

Those providing services to individuals experiencing homelessness express similar frustrations. They are quick to cite the lack of shared data in a consistent format hindering their ability to track individuals in need and pair them with appropriate and convenient services. Likewise, the lack of a single process for assessing individuals’ needs and entering them into a comprehensive system of support is a top concern for service providers. Together, the lack of consistent data standards and sharing, and a single process of assessment and system entry, lead to the dehumanizing experiences of people experiencing homelessness repeating their stories noted above.

Both service providers and funders cite the lack of standard operating procedures and contract requirements hindering their ability to pay for and deliver predictable and consistent services. When one community offers services differently from the next, those in need are frustrated, confused, and forced to move from one place to another in search of services — a situation that is often exacerbated by limited public transportation option. A frequently cited example is inclement weather policy, with different communities using different thresholds (temperatures) to decide when to open emergency shelters.

Also, service providers are typically nonprofit organizations that are trying to offer extensive services with limited resources. When different jurisdictions and funders place inconsistent requirements on funding applications and service contracts, these organizations are forced to expend scarce resources just to comply with complicated and inconsistent requirements.

From local jurisdictions

Local governments in Pierce County are largely compassionate about the challenges cited above and wanting to be helpful but frustrated in their ability to do so for many reasons. Most of the funding for homeless response comes from the state and federal governments, largely through Pierce County and the City of Tacoma (the only jurisdiction besides Pierce County that collects the Behavioral Health Sales Tax, and which they use, in part, to fund homelessness response). People experience homelessness countywide, but services are largely deployed in limited geographies, with each jurisdiction again having its own priorities and requirements. As with many intergovernmental discussions, there is considerable frustration and suspicion about opaque information about resources, structure, authority, and agendas, with each community often feeling like they are on their own while dealing with a problem that is much more widespread than their sphere of influence.

At the same time, governments at all levels are struggling to balance their budgets, are afraid of losing federal assistance, are interested in collaboration *and* want to maintain their autonomy.

Approach: Small, Voluntary & Incremental

A regional approach must start small, be voluntary, and only grow incrementally as tangible results build trust in regional cooperation. Those on the front lines and most knowledgeable about homeless services envision a sophisticated and seamless system of services with a universal assessment, shared data, consistent operations, and standardized requirements. However, building this kind of system and the trust needed to sustain it will require time. As such, a Unified Regional Approach to Homelessness in Pierce County must start small, be largely voluntary, and only grow incrementally over time.

The sections that follow lay out just such an incremental approach. First, participating jurisdictions begin voluntarily by improving data standards and sharing, coordinating inclement weather policy, and adopting a universal system of assessment and entry into homeless services. Then, participating jurisdictions adopt a Resolution of Intent followed by an Interlocal Agreement (ILA) to formally establish base-level cooperation with a governing board for decision-making and very modest pooled funding and staffing to support regional cooperation. Over time, the URA governing board and staff can monitor progress, report results, and consider further uniform standards and measurements, joint programs and planning, as well as cooperative funding and advocacy.

Design Recommendations

The Design for a Unified Regional Approach to Homelessness in Pierce County includes a Vision, Mission, Scope of Work with initial Coordinated Activities in 2026, proposed Coordinated Activities to be negotiated over time as the URA gains a track record of success, and a list of Mandatory and Voluntary Coordinated Activities for participating jurisdictions. A Governance section outlines the Powers, Composition, Decision-making, and Appointment of a URA Governing Board, as well as the role of Advisory Councils, and the Functions, Roles & Responsibilities, Funding and Resource Support for the URA. The Structure section includes where the URA entity will be housed and how it will be staffed. Finally, a conceptual Budget provides guidance on revenue and expenses for the URA.

Vision

A unified regional approach to substantially reduce homelessness so that it is rare, brief, and non-recurring.

Mission

The URA empowers Pierce County governments to choose locally responsive solutions to respond to and prevent homelessness, while establishing a countywide framework that supports coordination and efficient use of shared resources.

Scope of Work

The Unified Regional Approach will begin small, evolving incrementally over time as it gains a track record of success. Participation in some activities will be required for member jurisdictions when they join the URA. Others are intended to be required eventually but will need time to be defined and developed before approval by the URA board. There are other activities that the URA may support as there is interest by member jurisdictions.

The table below summarizes the full potential scope of work for the URA, including the roles of URA staff and participating governments.

The Implementation Action Plan (later in this document) outlines a timeline for implementation of this scope of work.

Scope of Work – Roles of URA Staff and Participating Governments

Topic	Role of URA Staff	Role of Participating Governments		Expected Outputs
		Required Activities	Future Options and Opportunities	
Data Collection & Reporting	- Track and report on Countywide data and system outcomes. - In partnership with Pierce County Human Services, support government staff who provide direct services to use HMIS, including through training, ongoing technical support, and providing licenses (as applicable.) - Support governments in requiring homeless service providers that they fund to use HMIS to track program participation and outcomes (as applicable.)	<u>Data Collection</u>: As applicable, identify staff that provide direct services to use HMIS and/or require funded homeless service providers to use HMIS. <u>Regional Performance Metrics</u>: Provide performance metrics to URA staff. (Performance metrics to be developed by URA board.)		- Increased accuracy and completeness of data on homelessness and homelessness prevention. - Increased transparency for participating governments and the public.
Communication & Collaboration	- Maintain clear communication and facilitate collaboration between governments. - Transparently communicate information with governments, community partners, and the public on homelessness response and prevention efforts in Pierce County. - Develop and implement a legislative advocacy policy for advocating at the state and federal level. - Based on work with governments and other partners, identify opportunities for and support system improvement.	<u>Collaboration</u>: Participate in relevant meetings to communicate and collaborate with staff from other governments. <u>Information Sharing</u>: Communicate to the URA about homeless resources in your jurisdiction. <u>Regional Advocacy</u>: Requirements to be determined, based on legislative advocacy policy developed by URA board.	<u>System Improvement</u>: Participate in system improvement efforts. <u>Collaborative Projects and Grants</u>: Collaborate with other governments on projects and grant applications.	- Increased collaboration and information sharing across governments in Pierce County. - Increased funding to support homelessness efforts in Pierce County.

Topic	Role of URA Staff	Role of Participating Governments		Expected Outputs
		Required Activities	Future Options and Opportunities	
Aligning Homelessness Response & Procedures	- Support alignment and coordination of policies and procedures related to homelessness to create consistency for homeless people and service providers. - Partner with Pierce County Human Services and participating governments to ensure there is a consistent and transparent process for people to access and be assessed for homeless services. - Develop and administer an ombuds program to support people experiencing homelessness in resolving complaints about homeless service providers.	<u>Universal Entry & Assessment</u>: Develop or update a procedure to connect homeless residents to local and Countywide resources for housing and shelter. <u>Coordinated Inclement Weather Policy</u>: Develop or update an inclement weather policy that includes coordination and alignment with other governments to connect homeless people with resources during inclement weather events. <u>Ombuds</u>: As applicable, cooperate with the ombuds and/or require funded homeless service providers to cooperate with the ombuds.	<u>Standard Contracts</u>: Collaborate with other governments to standardize contract language, applications for funding, reporting requirements and procurement processes. <u>Standard Procedures</u>: Collaborate with governments to develop other standard procedures.	- Increased consistency in response to homelessness across the County, ensuring residents have access to resources to get or stay housed, no matter where they live. - Decreased administrative burden for organizations that serve homeless people.
Technical Assistance & Capacity-Building	- Provide direct support to jurisdictions, enabling governments to request help directly from URA and work together as a team to resolve issues quickly and effectively. - As requested, provide technical expertise and assistance to support implementation of locally tailored solutions. - As requested and as there is capacity, provide support such as administering pooled funding for services, administering shared services, or applying for grants.		<u>Technical Assistance</u>: Request assistance from URA staff in implementing local solutions. <u>Project-Specific Pooled Funding</u>: Pool funding with other governments for projects of mutual benefit and interest. <u>Shared Services</u>: Identify opportunities for the URA to facilitate homeless service provision across multiple jurisdictions. <u>New & Sustainable Revenue</u>: Pursue new revenue sources for homeless services.	Increased capacity for local governments to respond to homelessness in their communities.

Governance

The Unified Regional Approach to Homelessness in Pierce County will be governed by a board of elected officials representing URA member jurisdictions.

Board Powers

With support from the staff director, the URA board will create and approve:

- **Strategic plans**
- **Budgets**
- **Staff work plans**
- **Performance targets & reports**
- **Memoranda of Understanding** and amendments

In coordination with Pierce County, the URA board may advise Pierce County on the hiring and supervision of the URA's director.

The URA board will also play an active role in:

- **Monitoring compliance** with URA policies and guidelines by member jurisdictions and take corrective action as necessary.
- **Convening regional partners** to discuss issues, solve problems, and develop new strategies relating to homelessness and regional response.
- **Joint advocacy and strategies** for funding and policies to improve homeless response in Pierce County.

Board Composition

The URA board will include:

- Two voting seats each for Pierce County and the City of Tacoma (a councilmember and the executive or mayor). These seats must be filled by elected officials.
- One voting seat each for other member jurisdictions. These seats must be filled by elected officials.
- 3-4 non-voting seats for city managers/administrators or other senior administrative officials from member jurisdictions.

Board meetings will be subject to the Open Public Meetings Act (OPMA). The board will have the ability to form an executive committee, as well as develop and modify rules for testimony and/or participation in discussions by non-board members during meetings (including, but not limited to, jurisdictional staff, subject matter experts, program partners, and/or the public).

Board Decision Making

Each voting member of the board will have one vote (i.e., one vote for most member jurisdictions; two for Pierce County and Tacoma). A quorum (majority) of voting members is required for an official meeting. Routine decisions can be made by a majority vote of those present at a meeting (with a quorum of voting members).

Major decisions require two-thirds support of all voting members. Major decisions include annual budgets, memoranda of understanding with jurisdictions, and others as determined by the board from time to time. Alternate board members from jurisdictions will be allowed, but proxy voting will not be allowed. The board can modify rules for alternates and proxies as needed.

Appointing and Removing Board Members

Voting board members will be appointed by their individual jurisdictions, who also have the authority to replace their representative(s).

Non-voting members will be appointed by the board with to-be-determined guidelines on eligibility. The board will also have the authority to remove non-voting members from the board.

Advisory Role for Key Partners

At its inception, the URA board will rely on existing partner efforts in Pierce County to provide advice and feedback on URA initiatives. These include, but are not limited to, the following:

- **Community** (including those with lived experience of homelessness)
- **Jurisdictional staff** (including executives, managers, and subject matter experts)
- **Implementation Advisory Board** (for the Comprehensive Plan to End Homelessness)
- **Homeless Service Providers**
- **Greater Pierce County Continuum of Care**
- **South Sound Housing Affordability Partners** (SSHA^{3P})
- **Nonprofit coalitions**
- **Public health & behavioral health professionals**

Functions of the URA

The URA will be authorized to serve in the following functions, with levels of service in each area to be determined by interest, topical MOUs, and funding availability.

- **Operations & Program Management**
- **Finance & Administration**
- **Data & Performance**
- **Equity & Community Engagement**
- **Legal & Compliance**

Roles & Responsibilities

The URA staff will be authorized for the following roles and responsibilities, with levels of service to be determined by interest, topical MOUs, and funding availability.

- **Regional planning, coordination, policies and procedures**
- **Staffing, operational functions, and management** of contracted services funded with funding managed by the URA
- Development, monitoring, and enforcement of **operational protocols and performance standards**
- Ensure consistent **use of HMIS** for data collection, reporting, and public transparency
- **Regional advocacy strategies** and **funding alignment** with federal, state, and local priorities

- Periodic **reporting** to the URA Board, including audits, financial statements for funds managed by the URA, and performance metrics, based on data reported from URA partner jurisdictions

Funding & Resource Support

Funding provided to the URA (by member jurisdictions and/or other sources) may be used (but is not limited) to pay for the following activities:

- **Staff** salaries and benefits
- **Ombuds** function and dispute resolution activities
(related to participating in the URA and to funding administered by the URA)
- Administrative and **operational capacity**
- Joint **planning, evaluation, and technical assistance**
- **Monitoring** of shared operational protocols

Specific funding formulas, allocations, or sources will be determined through subsequent MOUs or agreements. All allocation of funds managed by the URA is contingent upon adherence to performance standards, operational protocols, and reporting requirements as approved by the URA board. The URA board shall monitor the use of funds through audits and regular reporting to ensure alignment with regional priorities.

Structure

At its inception, the URA will be structured as follows. The URA board will be authorized to modify this structure over time, to be formalized through memoranda of understanding with member jurisdictions as needed.

Organizational Structure

Organizational Structure: Pierce County will serve as the administering organization for the URA, including as the employer for URA staff.

[Notes: ELG members expressed the importance of language in the Interlocal Agreement that somewhat insulates the URA from electoral politics and that the URA director has enough autonomy and authority to lead regional initiatives.]

Staffing

URA staff shall be employees of Pierce County. Supervision of URA staff shall be solely the responsibility of Pierce County. URA staff's intended role is to implement the URA as reasonably directed by the URA Board. Staff may include executive, program, and administrative personnel. The URA will begin with a small number of staff, which may increase over time depending on direction from the URA board.

The URA director will be hired, supervised, and disciplined by a supervisor at Pierce County. In coordination with Pierce County, the URA board will advise Pierce County on the hiring and supervision of the URA's director. The URA director and all URA staff will be employed by Pierce County and subject to Pierce County's administrative guidelines for employees.

Budget

In its first 1-3 years of operation, the URA's primary costs will be for limited personnel, operations, and administration. Research into similar programs in the Puget Sound region, as well as comparable regional approaches to homelessness nationally, suggests a staff of two to three positions is an appropriate starting place for the URA. It is worth noting that the nature of homeless services is highly visible and controversial, both operationally and politically. The URA director and other staff will need to be experienced in this field of work, technically sound, and highly skilled at catalytic leadership. It is mission-critical that the URA hire and retain excellent personnel.

The Elected Leadership Group aligned on an initial URA budget range of \$400,000–\$600,000, with two to three full-time staff performing executive, programmatic, and support roles. Members generally agree that the URA's funding should be raised through jurisdictional contributions using a population-based formula with specific methodology to be determined.

The URA budget for its first 2-3 years of operation may be included in the ILA. After, the URA board will approve the budget.

Implementation Action Plan

Efforts for the remainder of 2026 will include three lines of activity: 1) Explaining the URA and gaining support from jurisdictions, service providers, and other key stakeholders; 2) Forming the URA by adopting a Resolution of Intent followed by an Interlocal Agreement; and 3) Implementing Initial URA Coordinated Activities, including Data Standards & Sharing; Inclement Weather coordination; and a Universal Process of Assessment and Entry into the homeless services system.

Resolution of Intent

To move the Unified Regional Approach forward as soon as possible, the Elected Leadership Group asks that participating jurisdictions each adopt a Resolution of Intent to create a URA entity through a formal Interlocal Agreement. The Resolution of Intent lays out the rationale behind a Unified Regional Approach and shows each jurisdiction's intent to show conceptual support, authorize continued development of the URA structure, and direct staff to return with a formal ILA for consideration, while making no binding commitment at this time.

Stand-up & Launch

Once the Resolution of Intent has been adopted by a critical mass of jurisdictions, work can begin to recruit Governing Board members from participating jurisdictions, secure funding for the first one to three years of operations and then recruit a Director for the URA. Ideally, the Resolution of Intent, funding, board, and Director would be in place in time that the Elected Leadership Group could transfer responsibility for the URA off to the new board with a URA Launch Celebration by late 2026. Assuming the Interlocal Agreement is not approved by then, the initial URA board will be in an interim role. Details to be determined.

Interlocal Agreement

Once a critical mass of jurisdictions has adopted the Resolution of Intent, the Elected Leadership Group, with support of the respective jurisdiction legal staff, will begin modifying the draft Interlocal Agreement (ILA) for adoption by participating jurisdictions. Ultimately, the ILA will provide the legal basis for the URA and provide for its authority and operations.

2026 Coordinated Activities

In 2026, governments interested in joining the URA are encouraged to begin implementing coordinated activities related to Data Collection, Universal Entry and Assessment, and Coordinated Inclement Weather Policy.

The URA team will take the following steps to support implementation of these coordinated activities:

1. Data Collection

- Identify organizations that are publicly funded to provide homeless services and/or homeless prevention services and do not currently use HMIS.
- Support governments to require publicly funded service providers to use HMIS.

- As appropriate, support governments to identify staff to be trained on and use HMIS and/or Coordinated Entry. It may be appropriate for staff to use HMIS if they directly provide homeless services or homeless prevention services to residents.
- Ensure HMIS training & technical assistance meets needs.
- Identify opportunities to align data requirements across governments.
- 2. Universal Entry and Assessment**
 - Align with Coordinated Entry Tool & Process Update in development by the Lived Experience Coalition and Continuum of Care.
 - Create methods and tool(s) for how governments connect people to Coordinated Entry, Shelter Access Hub, and other services.
 - Engage with governments to develop their individual processes.
 - Share governments' processes with the public.
- 3. Coordinated Inclement Weather Policy**
 - Support development of a regional inclement weather framework and resource mobilization strategy (water, cooling/warming kits, fans & transportation).
 - Standardize minimum thresholds for inclement weather response while allowing jurisdictional flexibility. Under the updated policy, governments should mobilize their response when a county-wide inclement weather event is officially declared. Governments may also trigger their own local response ahead of a county declaration to meet the specific safety needs of their residents.
 - Identify inclement weather shelters across the county, their capacity & catchment area.
 - Support jurisdictions in locally operationalizing their inclement weather response.

Proposed Coordinated Activities for 2027 & beyond (to be developed over time)

Other activities in the URA's scope of work will be implemented by the board and staff as the URA demonstrates a track record and trust is built. Some activities may require development of additional agreements, such as Memoranda of Understanding (MOUs).

Once the URA is launched, the URA board and staff **will**:

- Facilitate collaboration and information sharing amongst governments.
- Provide direct support and technical assistance to governments.
- Continue supporting alignment in Data Collection to ensure that HMIS serves as a trusted source of client-level data for all homeless services.
- Continue supporting alignment in Universal Entry and Assessment to ensure that anyone seeking homeless services experiences a consistent and transparent process, regardless of their location. Support governments in operationalizing local responses that align with Pierce County's regional system.
- Continue supporting alignment in Inclement Weather Policy to ensure that people seeking relief from weather-related issues find similar resources throughout the county, while allowing for some local discretion.
- Develop and implement a coordinated regional advocacy policy for advocating at the state and federal level.
- Regional Performance Standards: Identify, collect, and report on Countywide data on regional performance standards.

UNIFIED REGIONAL APPROACH TO HOMELESSNESS IN PIERCE COUNTY

- Develop and administer an ombuds program to support people experiencing homelessness in resolving complaints about homeless service providers. The ombuds will serve as an independent, neutral, and confidential resource to help resolve complaints and issues for those experiencing homelessness.

Once the URA is launched, the URA board staff **may** support implementation of the following activities, as there is interest from governments:

- Align Contract Standards
- Align Homeless Response Procedures (beyond system entry and assessment and inclement weather)
- Support Collaborative Projects and Grant Applications
- Administer Pooled Funding for Specific Projects: Facilitate the sharing of resources (funding, in-kind contributions of land, etc.) for projects of mutual benefit and interest, to be governed on a case-by-case basis through memoranda of understanding (MOU).
- Provide Shared Services: For example, hiring staff to serve as human services staff to several jurisdictions.
- Identify New & Sustainable Revenue: Support governments to pursue new councilmanic tax authority from the state to fund homelessness response (i.e., real estate excise tax, short-term rental tax, etc.).
- Support System Improvement Efforts

FIRCREST CITY COUNCIL STUDY SESSION AGENDA SUMMARY

AGENDA TOPIC: Public Safety Sales Tax Discussion
ITEM: 5
DATE: September 21, 2026
FROM: Dawn Masko, City Manager
Victor Celis, Chief of Police

RECOMMENDED MOTION: No motion. For discussion only.

BACKGROUND: In 2025, the Washington State Legislature enacted ESHB 2015, creating two new funding mechanisms to support public safety: a \$100 million local law enforcement grant program administered by the Washington State Criminal Justice Training Commission (CJTC) and a new 0.1% local sales and use tax dedicated to criminal justice purposes.

The grant program provides funding to eligible local law enforcement agencies to support the hiring, retention, and training of personnel, as well as other law enforcement and public safety efforts. To qualify for grant funding, the Fircrest Police Department must meet specific statutory requirements related to training, policies, practices, and reporting.

ESHB 2015 also authorizes qualified cities and counties to impose an additional 0.1% sales & use tax authorized for criminal justice purposes. To qualify to impose the tax, the City must demonstrate that the Police Department meets the eligibility requirements established for the CJTC grant program. The City must submit documentation to CJTC demonstrating compliance with those requirements, and the City Council must adopt a resolution or ordinance authorizing the tax by June 30, 2028. If the Council does not exercise this authority by that date, the tax may subsequently be imposed only with voter approval at a primary or general election, and the City would be responsible for the associated election costs.

The grant eligibility requirements under [RCW 43.101.540](#) include specific law enforcement policies and practices, training requirements, use-of-force data reporting, firearm relinquishment policies and training, minimum crisis intervention training participation, gender-based violence training compliance, Chief certification requirements, and agency volunteer standards.

Staff have reviewed the CJTC requirements in conjunction with the Police Department's Lexipol policies, begun compiling and verifying training records and supporting documentation, reviewed the authorization process, contacted CJTC for additional information, and consulted with another local jurisdiction regarding its implementation process. Based on this preliminary review, the Police Department appears to meet most of the statutory requirements. Staff continues to verify required training and documentation, confirm compliance with all statutory criteria, and obtain CJTC verification of the Department's eligibility. A copy of the compliance checklist and verification requirements is attached for Council's review.

Revenue generated by the tax may only be used for “criminal justice purposes,” broadly defined as activities that substantially assist the criminal justice system, including activities that may also provide an ancillary benefit to the civil justice and behavioral health systems, which includes but is not limited to the following:

- Domestic violence services;
- Public defense;
- Diversion programs and reentry work for inmates;
- Local government programs reasonably related to reducing the number of people interacting with the criminal justice system, including homelessness or behavioral health services; community outreach and assistance programs, alternative response programs, community placements for juvenile offenders, and mental health crisis response.

The proposed 0.1% public safety sales and use tax rate equates to \$0.10 on a \$100 taxable purchase. Based on current sales tax projections, the tax is estimated to generate approximately \$90,000-\$100,000 annually for eligible criminal justice purposes.

To establish eligibility to impose the tax, the City must submit documentation to CJTC demonstrating compliance with the grant eligibility requirements. CJTC has 45 calendar days to review the City’s documentation. If CJTC is unable to verify compliance, it must notify the City of any deficiencies. The City then has 30 days to respond and up to 180 days from its initial submission to achieve compliance. If the City does not correct all deficiencies within the 180-day period, the Office of the State Treasurer must withhold \$100,000 per month in tax revenue until the City demonstrates compliance.

Local sales and use tax rate changes may take effect only on January 1, April 1, and July 1, and the Washington Department of Revenue (DOR) requires at least 75 days' advance notice for any proposed changes. Accordingly, if the City were to implement the new 0.1% tax effective January 1, 2027, the City would need to complete the necessary authorization and notice to DOR on or before October 18, 2026.

A number of local jurisdictions, including Pierce County, Tacoma, and Lakewood, have already authorized the new 0.1% sales and use tax, with additional jurisdictions currently considering implementation. Local law enforcement agencies throughout the area have also applied for and have received funding through the grant program. The second round of applications is currently under consideration. The attached exhibits provide additional information regarding CJTC grant applicants as well as jurisdictions that have submitted documentation to CJTC for authorization for the public safety sales and use tax.

If Council wishes to proceed, staff will complete the CJTC verification process, continue evaluating eligible uses of the revenue, obtain legal review of the necessary documents, and return to Council with the final documents for consideration and approval.

ATTACHMENTS: [Fircrest Police Department Compliance Checklist](#)
[Fircrest Police Department Training Requirements Memo](#)
[Procedure for Local Sales & Use Tax Verification Submittals](#)
[Requirements for Approval of Sales & Use Tax Authority](#)
[Grant and Sales Tax Data](#)

Fircrest Police Department Compliance Working Checklist

Public Safety Sales and Use Tax

Requirement	Status	Evidence / Owner / Location	Before Council Action
Keep Washington Working / immigration-related policies & practices	Compliant	Chief / policy review	Confirm against current AG guidance
Required WSCJTC training participation	In Progress	Chief / ACADIS records	Run current training reports
Use of force/de-escalation policies	Preliminarily Met	Chief / policy manual	Confirm WSCJTC/AGO consistency
Use-of-force data collection/reporting	Preliminarily Met	Chief / WASPC/WASDEP reporting	Document current compliance
Firearm relinquishment policies & training	Compliant	Chief / policy + training	Confirm statutory/model-policy compliance
40-hour CIT: at least 25% officer completion	Compliant	Chief / ACADIS	Calculate percentage
Required gender-based violence training: 100% of covered officers	Compliant	Chief / training records	Confirm covered officers and completion
Chief certification / disqualifying convictions criteria	In Progress	Chief / WSCJTC	Document certification
Volunteer restrictions & supervision policy	Compliant	Chief / policy	Confirm policy language

City qualification / prior tax-status condition	Verify	City Attorney / Finance	Confirm RCW 82.14.345 definition
Sales & Use Tax Authorization submission	Not Yet Final	Clerk + Chief	Complete attestation/supporting documents

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Fircrest Police Dept

Memo

To: Fircrest City Council
From: Chief Victor Celis
Date: 09/08/2026
Re: House Bill 2015 authorizing the city to impose a .1% sales tax increase

Dear Councilmembers,

I am writing this memo to update you on the progress being made by the police department to become compliant with the training requirements set forth by the Criminal Justice Training Commission for the City of Fircrest to be able to implement the .1% sales tax increase as part of the state public safety funding mechanism.

Requirement one: 100% officer completion of the Washington State Criminal Justice Training Commission's, (WSCJTC), annual CIT training. **Our department meets this requirement.**

Requirement two: 50% completion rate for the Law Enforcement Training and Community safety Act, (LETCSA) training. LETCSA is comprised of at least ten different training courses that range from one to three hours long. **Our department meets this requirement.**

Requirement three: 24 hrs of Patrol Tactics in Service, Violence and De-Escalation. This requirement is part of the LETCSA training. We still have officers that have not attended Patrol Tactics but we do meet 50% requirement.

Requirement four: Use of Force – At least one officer with completion in both of the following “Train the Trainer” courses in accordance with the AG’s Model Policies on Use of Force. These courses are Use of Force/Control Defensive Tactics Instructor Course and LEAD Use of Force/Control Defensive Tactics Instructor Course. Our department does not meet this requirement as we have no Use of Force instructors. Historically, we have trained with other local agencies when it comes to Use of Force/Defensive Tactics due to our size. According to CJTC, we can satisfy this requirement if we can show, in writing, the agency we train with has certified trainers and we can show a schedule as to when we attended or are going to attend this training.

Each of these courses are roughly \$1100.00 and are a week long. Currently there is not a Use of Force/Control Tactics Instructor course being offered until next year and the next LEAD Use of Force/Control Tactics Instructor Course is set for November 16th through November 20 of this year. The use of force class is a prerequisite for the LEAD use of force class. I have asked the

officers if any of them are interested in becoming an instructor and have yet to hear back from anybody with any interest.

Requirement five: 25% completion of 40-hour Crisis Intervention Team. **We do not yet meet this requirement.**

Requirement six: 100% completion of Sexual Assault and Gender-based Violence training. **We meet this requirement.**

Requirement seven: 100% completion of Sexual Assault and Gender-based Violence for investigators/detectives. **We do not yet meet this requirement.**



WASHINGTON STATE CRIMINAL JUSTICE TRAINING COMMISSION

Monica Alexander, Executive Director

19010 1st Avenue South • Burien, WA 98148 • Phone: 206-835-7300 • www.cjtc.wa.gov

HB 2015 - Procedure for Local Sales & Use Tax Verification Submittals

HB 2015 was enacted in the 2025 legislative session to provide public safety funding for local governments and law enforcement agencies through a grant program and through authorization of local taxing authority. The Washington State Criminal Justice Training Commission (CJTC) was tasked with overseeing the grant program and verifying that local governments meet the requirements for adopting the local sales & use tax.

Money received from the tax imposed must be expended for criminal justice purposes. "Criminal justice purposes" means activities that substantially assist the criminal justice system, which may include circumstances where ancillary benefit to the civil justice and behavioral health systems occurs, including:

- a) Domestic violence services, such as those provided by domestic violence programs, community advocates, and legal advocates, as those terms are defined in RCW 70.123.020;
- b) Staffing adequate public defenders to provide appropriate defense for individuals;
- c) Diversion programs;
- d) Reentry work for inmates;
- e) Local government programs that have a reasonable relationship to reducing the numbers of people interacting with the criminal justice system including, but not limited to, reducing homelessness or improving behavioral health;
- f) Community placements for juvenile offenders; and Community outreach and assistance programs, alternative response programs, and mental health crisis response including, but not limited to, the recovery navigator program.

Cities and counties that impose the tax authorized must, within one calendar year of imposition of the tax, and annually thereafter, make a report to either the Association of Washington Cities or the Washington State Association of Counties on how the moneys received from the tax were expended.

Sales & Use Tax eligibility verification submittals must be signed and attested to by the Mayor or County Executive and the sheriff, chief, or marshal.

Submittals must provide a link to the resolution or ordinance that includes the requisite finding that the City or County has met the statutory requirements.

Cities and Counties may make their submittals now, prior to WACJTC posting the submittal form online. Once the submittal form is posted online, submittals must be made electronically using the Sales & Use Tax Verification Form available on CJTC's website, and all materials provided electronically. The submittal must provide sufficient documentation for CJTC to be able to verify that the statutory requirements have been met. So that CJTC is able to verify

compliance with the requirements that policies have been issued and implemented, the City or County must provide links to the relevant policy and operations manual, rather than submit hard copies of the relevant policies.

- I. The Program Manager will acknowledge receipt of the initial grant submittal, advise the City or County that initial review will be conducted within 45 days, and that CJTC may request additional information after its initial review, to ensure that the statutory criteria have been met.
- II. The Program Manager will, in consultation with the Attorney General's Office Policy Team (AGO), review submittals for compliance with the statutory requirements. The Program Manager will let the City or County know within 45 days whether the statutory requirements are met, or whether additional information is needed. If additional information is needed, follow-up meetings between the Program Manager and the City or County are permitted to help facilitate successful completion of the submittal.
- III. If the statutory requirements are met, the Program Manager will recommend to CJTC's Executive Director that the submittal be approved and will notify the City or County by electronic communication.
- IV. If the statutory requirements are not met, the Program Manager will notify the City or County by electronic communication what additional information needs to be provided to meet the requirements.
- V. The City or County must then submit the additional information within 30 days.
- VI. If the necessary information is provided by the deadline, the Program Manager will then recommend to the CJTC Executive Director that the submittal be approved.
- VII. If the requirements are not met, the Program Manager will then recommend to CJTC's Executive Director that the submittal not be approved. The Program Manager will notify the City or County by electronic communication the reasons for non-compliance.
- VIII. If the City or County disagrees, there will be an opportunity to meet with CJTC's Executive Director and the Program Manager before a final decision is made.
- IX. If the Program Manager determines that the statutory criteria have been met other than completion of certain training requirements, the Program Manager may work with the City or County for the purpose of the relevant agency fulfilling the training requirements within a required timeline.
- X. If the City or County has not rectified all deficiencies within 180 calendar days of its initial submittal, as verified by CJTC, the State Treasurer's Office must withhold \$100,000 of the tax collected each month until the month in which the City or County comes into compliance with the requirements, as verified by CJTC.

TRAINING THE GUARDIANS OF DEMOCRACY



WASHINGTON STATE CRIMINAL JUSTICE TRAINING COMMISSION

Monica Alexander, Executive Director

19010 1st Avenue South • Burien, WA 98148 • Phone: 206-835-7300 • www.cjtc.wa.gov

HB 2015

Statutory Criteria and Requirements for Approval of Sales & Use Tax Authority

By June 30, 2028, the legislative authority of a qualified city or county may authorize, by resolution or ordinance, a sales and use tax. "Qualified city or county" means either a city or county where the voters have not repealed by referendum a tax imposed pursuant to RCW 82.14.340 or rejected a ballot proposition to impose a tax pursuant to RCW 82.14.450 in the previous 12 months.

If a City or County legislative authority has not adopted a resolution or ordinance to impose the tax by June 30, 2028, the City or County may submit an authorizing proposition to the city or county voters at a primary or general election, and if the proposition is approved by the majority of persons voting, impose the sales and use tax.

Sales & Use Tax funding may only be used for criminal justice purposes. "Criminal justice purposes" means activities that substantially assist the criminal justice system, which may include circumstances where ancillary benefit to the civil justice and behavioral health systems occurs, and which includes:

- 1) Domestic violence services, such as those provided by domestic violence programs, community advocates, and legal advocates, as those terms are defined in RCW 70.123.020;
- 2) Staffing adequate public defenders to provide appropriate defense for individuals;
- 3) Diversion programs;
- 4) Reentry work for inmates;
- 5) Local government programs that have a reasonable relationship to reducing the numbers of people interacting with the criminal justice system including, but not limited to, reducing homelessness or improving behavioral health;
- 6) Community placements for juvenile offenders; and
- 7) Community outreach and assistance programs, alternative response programs, and mental health crisis response including, but not limited to, the recovery navigator program.

The resolution or ordinance enacted by the City or County must include a finding that the City or County has:

- 1) Issued and implemented policies and practices consistent with RCW 43.17.425 and 10.93.160, and the office of the Attorney General's Office Keep Washington Working Act guide, model policies, and training recommendations for state and local law enforcement agencies;
- 2) Participated in CJTC training as required by RCW 43.101.455 and 36.28A.445;

- 3) Issued and implemented policies and practices regarding use of force and de-escalation tactics consistent with RCW 10.120.030 and the Attorney General's Office model policies, and all other CJTC and Attorney General's Office model policies regarding use of force for law enforcement including, but not limited to, duty to intervene and training and use of canine teams;
- 4) Attest that the agency has taken necessary steps to implement use of force data collection and reporting consistent with chapters 10.118 and 10.120 RCW, and, as of September, 2025, is submitting the required reports in the manner and on the schedule as required by the Attorney General's Office;
- 5) Issued and implemented policies and practices consistent with chapters 7.105 and 9.41 RCW and the CJTC model policy and training addressing firearm relinquishment pursuant to court orders;
- 6) A 25 percent officer completion rate with the CJTC's 40-hour crisis intervention team training;
- 7) A 100 percent officer compliance rate for those officers required to complete trauma-informed, gender-based violence interviewing, investigation, response, and case review training developed or approved by CJTC pursuant to RCW 43.101.272 and 43.101.276, and if requested by CJTC, participated in agency case reviews;
- 8) Except as it applies to tribal law enforcement agencies, received funding from a sales and use tax authorized pursuant to RCW 82.14.340 or 82.14.450, or authorized by 2015 before the awarding of the grant;
- 9) A chief of police, marshal, or sheriff who is certified by the CJTC and who has not:
 - a) Been convicted of a felony anywhere in the United States or under foreign law; or
 - b) Been convicted of a gross misdemeanor involving moral turpitude, dishonesty, fraud, or corruption; and
- 10) Issued and implemented policies and practices that prohibit volunteers who assist with agency work from enforcing criminal laws, other than for assistance with special event traffic and parking, including engaging in pursuits, detention, arrests, the use of force, or the use of deadly force; carrying or the use of firearms or other weapons; or the use of dogs to track people or animals other than for purposes of search and rescue; and that set forth the required supervision of volunteers, including that they must be clearly identifiable by the public as distinguishable from peace officers and any identifying insignia must be officially issued by the agency and used only when on duty.

If the Program Manager determines that the statutory criteria have been met other than completion of certain training requirements, and the reason for the non-compliance with those training requirements is lack of financial capacity to send the required personnel to certain training, the Program Manager may work with the Applicant to provide a funding advance for the purpose of the agency fulfilling the training requirements within a required timeline. If the reason for the non-compliance with those training requirements is the availability of the training for the required personnel, the Program Manager may work with the Applicant to allow for compliance

as long as all required personnel complete that training on a schedule approved by the Program Manager and CJTC's Executive Director.

TRAINING THE GUARDIANS OF DEMOCRACY

Last modified 9/8/25

Grant and Sales & Use Tax Data

City Statistics

City	Submitted Sales & Use Tax	Approved for Sales & Use Tax	Applied for Grant	Received Grant
Algona	✓	✓		
Auburn	✓	✓	✓	✓
Battle Ground	✓	✓		
Bellingham	✓	✓	✓	✓
Black Diamond	✓	✓	✓	✓
Bothell			✓	
Burien	✓	✓		
Burlington	✓	✓	✓	
Camas			✓	
Centralia	✓	✓		
Cle Elum	✓	✓	✓	✓
Clyde Hill			✓	
Colfax			✓	✓
Concrete	✓	✓		
Covington	✓	✓		
Des Moines	✓	✓	✓	✓
Duvall	✓	✓	✓	
East Wenatchee	✓	✓	✓	✓
Edmonds	✓		✓	
Ellensburg			✓	
Elma	✓	✓	✓	
Everett	✓	✓	✓	
Federal Way	✓	✓	✓	✓
Ferndale			✓	
Gig Harbor			✓	
Issaquah	✓	✓	✓	
Kalama	✓	✓	✓	
Kelso	✓	✓	✓	
Kennewick			✓	
Kent	✓	✓	✓	✓
Kirkland			✓	
Lake Forest Park	✓	✓		
Lakewood	✓	✓	✓	
Longview	✓	✓	✓	
Lynden	✓	✓	✓	✓
Lynnwood	✓	✓	✓	✓
Maple Valley	✓	✓		
Marysville			✓	
Medina	✓	✓	✓	✓
Mercer Island			✓	
Monroe			✓	
Moses Lake			✓	
Mount Vernon	✓	✓	✓	✓
Mukilteo			✓	
North Bend	✓	✓		
Oak Harbor			✓	
Olympia	✓	✓	✓	✓
Orting	✓	✓	✓	✓
Pacific			✓	
Pasco			✓	

City	Submitted Sales & Use Tax	Approved for Sales & Use Tax	Applied for Grant	Received Grant
Port Angeles			✓	✓
Pullman	✓	✓	✓	✓
Renton	✓	✓	✓	✓
Richland			✓	✓
Ridgefield	✓	✓	✓	✓
Ritzville			✓	
Roslyn	✓	✓		
Ruston		✓	✓	
SeaTac	✓	✓		
Seattle	✓		✓	
Spokane	✓	✓	✓	✓
Tacoma	✓	✓	✓	✓
Tenino	✓	✓		
Toppenish	✓	✓	✓	
Tukwila	✓		✓	
Union Gap	✓		✓	
Vancouver	✓	✓	✓	
Washougal	✓	✓	✓	
Wenatchee			✓	
West Richland			✓	
Woodinville	✓	✓		
Yacolt	✓	✓		
Zillah	✓		✓	

County Statistics

County	Submitted Sales & Use Tax	Approved for Sales & Use Tax	Applied for Grant	Received Grant
Benton			✓	
Clallam	✓		✓	
Clark	✓	✓	✓	✓
Cowlitz	✓	✓	✓	
Grays Harbor	✓			
Jefferson	✓	✓	✓	✓
King	✓	✓	✓	✓
Kitsap	✓		✓	
Pierce	✓	✓	✓	✓
San Juan			✓	
Skagit	✓	✓	✓	✓
Snohomish	✓		✓	
Spokane	✓		✓	
Thurston	✓	✓		
Whatcom	✓	✓	✓	✓
Whitman	✓	✓	✓	

Other Jurisdictions Statistics

Other Jurisdiction	Submitted Sales & Use Tax	Approved for Sales & Use Tax	Applied for Grant	Received Grant
Nisqually Tribe			✓	
Port of Seattle			✓	

Source: Criminal Justice Training Commission. Last updated August 31, 2026.

Pierce County Sales & Use Tax Data

Agency	Fircrest	Tacoma	Lakewood	Puyallup	Ruston	Fife Milton Edgewood Steilacoom Univ Place	Sumner & DuPont	Bonney Lake & Orting	Gig Harbor
State of WA	6.51%	6.51%	6.51%	6.51%	6.51%	6.51%	6.51%	6.51%	6.51%
City	0.84%	0.84%	0.84%	0.84%	0.84%	0.84%	0.84%	0.84%	0.84%
Sound Transit	1.40%	1.40%	1.40%	1.40%	1.40%	1.40%	1.40%	1.40%	
Pierce Transit	0.60%	0.60%	0.60%	0.60%	0.60%	0.60%	—	—	0.60%
Pierce County	0.15%	0.15%	0.15%	0.15%	0.15%	0.15%	0.15%	0.15%	0.15%
Criminal Justice	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%
PC Housing & Related Services	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%
Pierce County Juvenile Facilities	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%
PC Mental Health & Chemical Dependency	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%
Pierce County Public Safety	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%
South Sound 911	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%
Zoo/Parks	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%
City - Public Safety	—	0.10%	0.10%	—	0.10%	—	—	—	0.10%
Tacoma Creates/Cultural Access	—	0.10%	—	—	—	—	—	—	—
Transportation Benefit District	—	0.10%	—	0.10%	—	—	0.10%	—	0.30%
Total	10.20%	10.50%	10.30%	10.30%	10.30%	10.20%	9.70%	9.60%	9.20%

— = Tax not imposed/applicable

Source: WA State Department of Revenue. Rates effective July 1, 2026.

Fircrest Police Dept

Memo

To: Fircrest City Council
From: Chief Victor Celis
Date: 9/15/2026
Re: 2027 Budget Consideration – Axon Contract Renewal and In-Car Video Systems

Madam Mayor and Councilmembers,

The Police Department’s current agreement with Axon for Body Worn Camera’s (BWC) expires at the end of January 2027. As a part of the upcoming 2027 budget process, I am requesting Council consideration of funding for renewal of the City’s existing Axon services and equipment and the addition of In-Car Video (IVC) systems for our patrol vehicles.

Axon has provided the city with four renewal options. My recommendation would be to maintain the Department’s existing BWC licensing, data storage, and warranties as well as adding the ICV equipment and licensing. This option would also renew the licensing for the Taser 7s however they would not be covered under warranty because the Taser 7 has a recommend useful life of five years.

The Fircrest Police Department continues to strive for transparency and accountability, to include further promoting of officer safety. We currently rely on BWCs to document officer interactions and calls for service. While BWCs provide limited view from an officer’s perspective, position and movement, ICV would supplement the BWC by providing a boarder perspective of traffic stops, calls for service, and other incidents involving patrol vehicles.

ADVANTAGES TO IVC PROGRAM: Adding ICV would provide additional incident documentation, officer and public safety, prisoner transport documentation and liability and accountability.

1. **Enhanced Incident Documentation:**
 - Provides an additional angle to compliment BWCs.
 - Captures wider scene context during stops, pursuits, or incidents.
 - Includes metadata like vehicle speed and location.
2. **Rear-Seat Camera Protection:**
 - Captures audio and video of individuals in custody during transport.
 - Provides critical evidence when suspects offer statements or act unpredictably.
 - Protects the officer, the city, and the arrestee from false accusations or liability claims.
Example: Arrestees have inflicted self-harm in the back of the patrol vehicles, only to

claim injury at a later date that they sustained at the hands of an officer. Had ICV footage been available, the incident could have been immediately and accurately resolved.

IN-CAR VIDEO (ICV) SYSTEMS: Each proposed ICV system includes two cameras:

- **A front-facing camera**, mounted on the windshield, and
- **A rear-facing camera**, which captures the backseat area.

The City's existing Axon BWC agreement is approximately \$22,000 annually and expires at the end of January 2027. Renewal is necessary to maintain the Department's BWC licensing, data storage, and warranty coverage.

FISCAL IMPACT: Our current lease with Axon for the BWCs is approximately \$22,000.00 per year and expires at the end of January 2027. After the five-year lease term, the city would be responsible for annual costs related to software licensing and data storage (Evidence.com). Below are the four options/proposals provided by Axon for a five-year contract beginning in 2027.

Proposal 1 - This proposal renews the service and warranty for the Body Worn Cameras, (BWC'S) as well as the licensing for the T7 Taser, (no warranty). It refreshes the handle where the working components are. It also includes the In Car Video, (ICV). \$58,667.50 annually for five years. (approx.)

Proposal 2 - This proposal renews the service and warranty for the BWC's and includes ICV's. It does not include the T7 refresh. \$43,329.80 annually for five years. (approx..) A new Taser 7 would cost approximately \$2,000.00 if one needed to be replaced.

Proposal 3 - This proposal renews the BWC's only, nothing else. \$18,362.72 annually for five years. (approx.)

Proposal 4 - This proposal is the full package, renewal of BWC, ICV, and the new Taser, the T10. I have reviewed the T10 and don't feel that it is something we would need for our department. \$59,298.19 Annually for five years. (approx.)

ATTACHMENTS: [Axon Quote](#)

Non-Binding Budgetary Estimate



Axon Enterprise, Inc.
17800 N 85th St
Scottsdale, Arizona 85255
United States
VAT: 86-0741227
Domestic: (800) 978-2737
International: +1.800.978.2737

Q-838478-46134JH

Issued: 04/22/2026

Quote Expiration: 11/30/2026

Estimated Contract Start Date: 02/01/2027

Account Number: 116307

Payment Terms: N30

Mode of Delivery: AUTO-GND

Credit/Debit Amount: \$0.00

SHIP TO	BILL TO
Fircrest Police Dept. - WA 302 REGENTS BLVD FIRCREST, WA 98466-7014 USA	Fircrest Police Dept. - WA 302 REGENTS BLVD FIRCREST WA 98466-7014 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
John Hunt Phone: Email: jhunt@axon.com Fax:	Victor Celis Phone: (206) 755-6289 Email: vcelis@cityoffircrest.net Fax: (253) 564-2538

Quote Summary

Program Length	60 Months
TOTAL COST	\$270,000.46
ESTIMATED TOTAL W/ TAX	\$293,337.26

Discount Summary

Average Savings Per Year	\$19,435.38
TOTAL SAVINGS	\$97,176.89

① BWC, ICV, T7 REFRESH

Non-Binding Budgetary Estimate

Payment Summary

Date	Subtotal	Tax	Total
Jan 2027	\$54,000.10	\$4,667.40	\$58,667.50
Jan 2028	\$54,000.09	\$4,667.40	\$58,667.49
Jan 2029	\$54,000.09	\$4,667.40	\$58,667.49
Jan 2030	\$54,000.09	\$4,667.40	\$58,667.49
Jan 2031	\$54,000.09	\$4,667.20	\$58,667.29
Total	\$270,000.46	\$23,336.80	\$293,337.26

Non-Binding Budgetary Estimate

Quote Unbundled Price:	\$367,162.20
Quote List Price:	\$316,170.60
Quote Subtotal:	\$270,000.46

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
M00046	OFFICER SAFETY PLAN T7	11	60	\$286.89	\$232.90	\$221.26	\$146,030.26	\$12,859.33	\$158,889.59
Fleet3B+TAP	Fleet 3 Basic + TAP	11	60	\$233.42	\$210.15	\$168.12	\$110,959.20	\$9,363.36	\$120,322.56
A la Carte Software									
102610	AXON COMMUNITY LINK	11	60		\$16.27	\$0.00	\$0.00	\$0.00	\$0.00
73682	AXON EVIDENCE - AUTO TAGGING LICENSE	11	60		\$10.85	\$10.85	\$7,161.00	\$723.26	\$7,884.26
ProLicense	Pro License Bundle	2	60		\$48.82	\$48.75	\$5,850.00	\$590.85	\$6,440.85
Total							\$270,000.46	\$23,336.80	\$293,337.26

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
Fleet 3 Basic + TAP	101924	AXON FLEET - TAOGLAS ANT - 7-IN-1 4CELL 2WIFI 1GNSS INT	11	1	01/01/2027
Fleet 3 Basic + TAP	103346	AXON FLEET - ERICSSON R980-5GD-A+5YR NETCLOUD	11	1	01/01/2027
Fleet 3 Basic + TAP	70112	AXON SIGNAL - VEHICLE	11	1	01/01/2027
Fleet 3 Basic + TAP	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	11	1	01/01/2027
OFFICER SAFETY PLAN T7	100591	AXON TASER - CLEANING KIT	1	1	01/01/2027
OFFICER SAFETY PLAN T7	100623	ENHANCED HOOK-AND-LOOP TRAINING (HALT) SUIT (V2)	1	1	01/01/2027
OFFICER SAFETY PLAN T7	101886	SIGNAL SENSOR	11	1	01/01/2027
OFFICER SAFETY PLAN T7	101889	AXON SIGNAL - BATTERY - CR2032	11	1	01/01/2027
OFFICER SAFETY PLAN T7	20008	AXON TASER 7 - HANDLE - HIGH VIS GRN LASER CLASS 3R YLW	11	1	01/01/2027
OFFICER SAFETY PLAN T7	20018	AXON TASER - BATTERY PACK - TACTICAL	13	1	01/01/2027
OFFICER SAFETY PLAN T7	20063	AXON TASER 7 - HOLSTER - SAFARILAND RH	11	1	01/01/2027
OFFICER SAFETY PLAN T7	22175	AXON TASER 7 - CARTRIDGE - LIVE STANDOFF (3.5-DEGREE) NS	55	1	01/01/2027
OFFICER SAFETY PLAN T7	22176	AXON TASER 7 - CARTRIDGE - LIVE CLOSE QUART (12-DEGREE) NS	55	1	01/01/2027
OFFICER SAFETY PLAN T7	22177	AXON TASER 7 - CARTRIDGE - HALT STANDOFF NS	22	1	01/01/2027
OFFICER SAFETY PLAN T7	22178	AXON TASER 7 - CARTRIDGE - HALT CLOSE QUART NS	22	1	01/01/2027
OFFICER SAFETY PLAN T7	22179	AXON TASER 7 - CARTRIDGE - INERT STANDOFF (3.5-DEGREE) NS	11	1	01/01/2027
OFFICER SAFETY PLAN T7	22181	AXON TASER 7 - CARTRIDGE - INERT CLOSE QUART (12-DEGREE) NS	11	1	01/01/2027
OFFICER SAFETY PLAN T7	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	1	1	01/01/2027
OFFICER SAFETY PLAN T7	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	1	1	01/01/2027
OFFICER SAFETY PLAN T7	74200	AXON TASER - DOCK - SIX BAY PLUS CORE	1	1	01/01/2027
OFFICER SAFETY PLAN T7	80087	AXON TASER - TARGET - CONDUCTIVE PROFESSIONAL	1	1	01/01/2027

Non-Binding Budgetary Estimate

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
		RUGGEDIZED			
OFFICER SAFETY PLAN T7	80090	AXON TASER 7 - TARGET FRAME - PROFESSIONAL 27.5 IN X 75 IN	1	1	01/01/2027
OFFICER SAFETY PLAN T7	22175	AXON TASER 7 - CARTRIDGE - LIVE STANDOFF (3.5-DEGREE) NS	22	1	01/01/2028
OFFICER SAFETY PLAN T7	22176	AXON TASER 7 - CARTRIDGE - LIVE CLOSE QUART (12-DEGREE) NS	22	1	01/01/2028
OFFICER SAFETY PLAN T7	22175	AXON TASER 7 - CARTRIDGE - LIVE STANDOFF (3.5-DEGREE) NS	22	1	01/01/2029
OFFICER SAFETY PLAN T7	22176	AXON TASER 7 - CARTRIDGE - LIVE CLOSE QUART (12-DEGREE) NS	22	1	01/01/2029
OFFICER SAFETY PLAN T7	22177	AXON TASER 7 - CARTRIDGE - HALT STANDOFF NS	22	1	01/01/2029
OFFICER SAFETY PLAN T7	22178	AXON TASER 7 - CARTRIDGE - HALT CLOSE QUART NS	22	1	01/01/2029
OFFICER SAFETY PLAN T7	73309	AXON BODY - TAP REFRESH 1 - CAMERA	11	1	07/01/2029
OFFICER SAFETY PLAN T7	73689	AXON BODY - TAP REFRESH 1 - DOCK MULTI BAY	2	1	07/01/2029
OFFICER SAFETY PLAN T7	22175	AXON TASER 7 - CARTRIDGE - LIVE STANDOFF (3.5-DEGREE) NS	22	1	01/01/2030
OFFICER SAFETY PLAN T7	22176	AXON TASER 7 - CARTRIDGE - LIVE CLOSE QUART (12-DEGREE) NS	22	1	01/01/2030
OFFICER SAFETY PLAN T7	22175	AXON TASER 7 - CARTRIDGE - LIVE STANDOFF (3.5-DEGREE) NS	22	1	01/01/2031
OFFICER SAFETY PLAN T7	22176	AXON TASER 7 - CARTRIDGE - LIVE CLOSE QUART (12-DEGREE) NS	22	1	01/01/2031
Fleet 3 Basic + TAP	72040	AXON FLEET - TAP REFRESH 1 - 2 CAMERA KIT	11	1	01/01/2032
OFFICER SAFETY PLAN T7	73310	AXON BODY - TAP REFRESH 2 - CAMERA	11	1	01/01/2032
OFFICER SAFETY PLAN T7	73688	AXON BODY - TAP REFRESH 2 - DOCK MULTI BAY	2	1	01/01/2032

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Basic + TAP	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	11	02/01/2027	01/31/2032
Fleet 3 Basic + TAP	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	22	02/01/2027	01/31/2032
OFFICER SAFETY PLAN T7	101180	AXON TASER - DATA SCIENCE PROGRAM	11	02/01/2027	01/31/2032
OFFICER SAFETY PLAN T7	20248	AXON TASER - EVIDENCE.COM LICENSE	1	02/01/2027	01/31/2032
OFFICER SAFETY PLAN T7	20248	AXON TASER - EVIDENCE.COM LICENSE	11	02/01/2027	01/31/2032
OFFICER SAFETY PLAN T7	73447	AXON BODY - LICENSE - FUSUS LIVESTREAM	11	02/01/2027	01/31/2032
OFFICER SAFETY PLAN T7	73638	AXON STANDARDS - LICENSE	11	02/01/2027	01/31/2032
OFFICER SAFETY PLAN T7	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	110	02/01/2027	01/31/2032
OFFICER SAFETY PLAN T7	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	11	02/01/2027	01/31/2032
OFFICER SAFETY PLAN T7	73746	AXON EVIDENCE - ECOM LICENSE - PRO	11	02/01/2027	01/31/2032
Pro License Bundle	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	6	02/01/2027	01/31/2032
Pro License Bundle	73746	AXON EVIDENCE - ECOM LICENSE - PRO	2	02/01/2027	01/31/2032
A la Carte	102610	AXON COMMUNITY LINK	11	02/01/2027	01/31/2032
A la Carte	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	11	02/01/2027	01/31/2032

Services

Bundle	Item	Description	QTY
Fleet 3 Basic + TAP	100738	AXON FLEET 3 - SIM INSERTION - VZW 4FF	11
Fleet 3 Basic + TAP	73391	AXON FLEET 3 - DEPLOYMENT PER VEHICLE - NOT OVERSIZED	11
OFFICER SAFETY PLAN T7	101193	AXON TASER - ON DEMAND CERTIFICATION	11
OFFICER SAFETY PLAN T7	20246	AXON TASER 7 - REPLACEMENT ACCESS PROGRAM - DUTY CARTRIDGE	11

Non-Binding Budgetary Estimate

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Basic + TAP	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	11	01/01/2028	01/31/2032
Fleet 3 Basic + TAP	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	11	01/01/2028	01/31/2032
OFFICER SAFETY PLAN T7	101686	AXON SIGNAL - EXT WARRANTY - SIGNAL SENSOR	11	01/01/2028	01/31/2032
OFFICER SAFETY PLAN T7	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	13	01/01/2028	01/31/2032
OFFICER SAFETY PLAN T7	80395	AXON TASER 7 - EXT WARRANTY - HANDLE	11	01/01/2028	01/31/2032
OFFICER SAFETY PLAN T7	80396	AXON TASER - EXT WARRANTY - DOCK SIX BAY T7/T10	1	01/01/2028	01/31/2032
OFFICER SAFETY PLAN T7	80464	AXON BODY - TAP WARRANTY - CAMERA	11	01/01/2028	01/31/2032
OFFICER SAFETY PLAN T7	80465	AXON BODY - TAP WARRANTY - MULTI BAY DOCK	2	01/01/2028	01/31/2032

Non-Binding Budgetary Estimate

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	302 REGENTS BLVD	FIRCREST	WA	98466-7014	USA

Payment Details

Jan 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 1	102610	AXON COMMUNITY LINK	11	\$0.00	\$0.00	\$0.00
Annual Payment 1	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	11	\$1,432.20	\$144.65	\$1,576.85
Annual Payment 1	Fleet3B+TAP	Fleet 3 Basic + TAP	11	\$22,191.84	\$1,872.67	\$24,064.51
Annual Payment 1	M00046	OFFICER SAFETY PLAN T7	11	\$29,206.06	\$2,531.91	\$31,737.97
Annual Payment 1	ProLicense	Pro License Bundle	2	\$1,170.00	\$118.17	\$1,288.17
Total				\$54,000.10	\$4,667.40	\$58,667.50

Feb 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Invoice Upon Fulfillment	M00046	OFFICER SAFETY PLAN T7	11	\$0.00	\$0.00	\$0.00
Total				\$0.00	\$0.00	\$0.00

Jan 2028						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 2	102610	AXON COMMUNITY LINK	11	\$0.00	\$0.00	\$0.00
Annual Payment 2	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	11	\$1,432.20	\$144.65	\$1,576.85
Annual Payment 2	Fleet3B+TAP	Fleet 3 Basic + TAP	11	\$22,191.84	\$1,872.67	\$24,064.51
Annual Payment 2	M00046	OFFICER SAFETY PLAN T7	11	\$29,206.05	\$2,531.91	\$31,737.96
Annual Payment 2	ProLicense	Pro License Bundle	2	\$1,170.00	\$118.17	\$1,288.17
Total				\$54,000.09	\$4,667.40	\$58,667.49

Jan 2029						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 3	102610	AXON COMMUNITY LINK	11	\$0.00	\$0.00	\$0.00
Annual Payment 3	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	11	\$1,432.20	\$144.65	\$1,576.85
Annual Payment 3	Fleet3B+TAP	Fleet 3 Basic + TAP	11	\$22,191.84	\$1,872.67	\$24,064.51
Annual Payment 3	M00046	OFFICER SAFETY PLAN T7	11	\$29,206.05	\$2,531.91	\$31,737.96
Annual Payment 3	ProLicense	Pro License Bundle	2	\$1,170.00	\$118.17	\$1,288.17
Total				\$54,000.09	\$4,667.40	\$58,667.49

Jan 2030						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 4	102610	AXON COMMUNITY LINK	11	\$0.00	\$0.00	\$0.00
Annual Payment 4	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	11	\$1,432.20	\$144.65	\$1,576.85
Annual Payment 4	Fleet3B+TAP	Fleet 3 Basic + TAP	11	\$22,191.84	\$1,872.67	\$24,064.51
Annual Payment 4	M00046	OFFICER SAFETY PLAN T7	11	\$29,206.05	\$2,531.91	\$31,737.96
Annual Payment 4	ProLicense	Pro License Bundle	2	\$1,170.00	\$118.17	\$1,288.17
Total				\$54,000.09	\$4,667.40	\$58,667.49

Non-Binding Budgetary Estimate

Jan 2031						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 5	102610	AXON COMMUNITY LINK	11	\$0.00	\$0.00	\$0.00
Annual Payment 5	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	11	\$1,432.20	\$144.66	\$1,576.86
Annual Payment 5	Fleet3B+TAP	Fleet 3 Basic + TAP	11	\$22,191.84	\$1,872.68	\$24,064.52
Annual Payment 5	M00046	OFFICER SAFETY PLAN T7	11	\$29,206.05	\$2,531.69	\$31,737.74
Annual Payment 5	ProLicense	Pro License Bundle	2	\$1,170.00	\$118.17	\$1,288.17
Total				\$54,000.09	\$4,667.20	\$58,667.29

Non-Binding Budgetary Estimate

This Rough Order of Magnitude estimate is being provided for budgetary and planning purposes only. It is non-binding and is not considered a contractable offer for sale of Axon goods or services.

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Exceptions to Standard Terms and Conditions

Rewrite Estimates

Estimated Amounts and Contract Terminations. Any amounts stated as due under existing or terminated contracts — including contract transfer balances carried forward to new or pending contracts — are estimates based on payments received as of the calculation date. These estimates may be adjusted if new contracts are not executed on the anticipated dates or if expected payments are not made.

Refresh Shipment Timing

Technology Assurance Plan (TAP) Refresh Prior to Renewal. For Customers with expiring agreements that include TAP refresh rights, Axon may, in its discretion, ship refresh hardware under the existing contract while renewal or replacement agreements are in progress. Any such shipments will be deemed made under the terms of the existing contract until the new contract is fully executed, after which any applicable updates, fees, or adjustments will apply.

Shipment Timing

Shipment Variance. Estimated shipment dates are provided for planning purposes only and are not guarantees. Axon may ship hardware before or after the estimated shipment date, and failure to meet an estimated shipment date will not, by itself, constitute a breach, provided Axon uses commercially reasonable efforts to meet estimated shipment dates.

Non-Binding Budgetary Estimate



Non-Binding Budgetary Estimate



Axon Enterprise, Inc.
17800 N 85th St
Scottsdale, Arizona 85255
United States
VAT: 86-0741227
Domestic:(800) 978-2737
International: +1.800.978.2737

Q-838066-46134JH

Issued: 04/22/2026

Quote Expiration: 11/30/2026

Estimated Contract Start Date: 02/01/2027

Account Number: 116307

Payment Terms: N30

Mode of Delivery: AUTO-GND

Credit/Debit Amount: \$0.00

② BWC+ICV - NO TO REFRESH

SHIP TO	BILL TO
Fircrest Police Dept. - WA 302 REGENTS BLVD FIRCREST, WA 98466-7014 USA	Fircrest Police Dept. - WA 302 REGENTS BLVD FIRCREST WA 98466-7014 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
John Hunt Phone: Email: jhunt@axon.com Fax:	Victor Celis Phone: (206) 755-6289 Email: vcelis@cityoffircrest.net Fax: (253) 564-2538

Quote Summary

Program Length	60 Months
TOTAL COST	\$199,896.60
ESTIMATED TOTAL W/ TAX	\$216,649.05

Discount Summary

Average Savings Per Year	\$15,685.67
TOTAL SAVINGS	\$78,428.36

Non-Binding Budgetary Estimate

Payment Summary

Date	Subtotal	Tax	Total
Jan 2027	\$39,979.32	\$3,350.48	\$43,329.80
Jan 2028	\$39,979.32	\$3,350.48	\$43,329.80
Jan 2029	\$39,979.32	\$3,350.48	\$43,329.80
Jan 2030	\$39,979.32	\$3,350.48	\$43,329.80
Jan 2031	\$39,979.32	\$3,350.53	\$43,329.85
Total	\$199,896.60	\$16,752.45	\$216,649.05

Non-Binding Budgetary Estimate

Quote Unbundled Price:	\$278,319.60
Quote List Price:	\$234,225.00
Quote Subtotal:	\$199,896.60

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
Fleet3B+TAP	Fleet 3 Basic + TAP	11	60	\$233.42	\$210.15	\$174.42	\$115,117.20	\$9,714.48	\$124,831.68
BWCUnwTAP	BWC Unlimited with TAP	11	60	\$146.45	\$102.91	\$102.91	\$67,920.60	\$5,335.23	\$73,255.83
A la Carte Software									
102610	AXON COMMUNITY LINK	11	60		\$16.27	\$0.00	\$0.00	\$0.00	\$0.00
20248	AXON TASER - EVIDENCE.COM LICENSE	11	60		\$5.83	\$5.83	\$3,847.80	\$388.63	\$4,236.43
73682	AXON EVIDENCE - AUTO TAGGING LICENSE	11	60		\$10.85	\$10.85	\$7,161.00	\$723.26	\$7,884.26
ProLicense	Pro License Bundle	2	60		\$48.82	\$48.75	\$5,850.00	\$590.85	\$6,440.85
Total							\$199,896.60	\$16,752.45	\$216,649.05

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
Fleet 3 Basic + TAP	101924	AXON FLEET - TAQGLAS ANT - 7-IN-1 4CELL 2WIFI 1GNSS INT	11	1	01/01/2027
Fleet 3 Basic + TAP	103346	AXON FLEET - ERICSSON R980-5GD-A+5YR NETCLOUD	11	1	01/01/2027
Fleet 3 Basic + TAP	70112	AXON SIGNAL - VEHICLE	11	1	01/01/2027
Fleet 3 Basic + TAP	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	11	1	01/01/2027
BWC Unlimited with TAP	73309	AXON BODY - TAP REFRESH 1 - CAMERA	11	1	07/01/2029
BWC Unlimited with TAP	73689	AXON BODY - TAP REFRESH 1 - DOCK MULTI BAY	2	1	07/01/2029
BWC Unlimited with TAP	73310	AXON BODY - TAP REFRESH 2 - CAMERA	11	1	01/01/2032
BWC Unlimited with TAP	73688	AXON BODY - TAP REFRESH 2 - DOCK MULTI BAY	2	1	01/01/2032
Fleet 3 Basic + TAP	72040	AXON FLEET - TAP REFRESH 1 - 2 CAMERA KIT	11	1	01/01/2032

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BWC Unlimited with TAP	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	11	02/01/2027	01/31/2032
BWC Unlimited with TAP	73746	AXON EVIDENCE - ECOM LICENSE - PRO	11	02/01/2027	01/31/2032
Fleet 3 Basic + TAP	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	11	02/01/2027	01/31/2032
Fleet 3 Basic + TAP	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	22	02/01/2027	01/31/2032
Pro License Bundle	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	6	02/01/2027	01/31/2032
Pro License Bundle	73746	AXON EVIDENCE - ECOM LICENSE - PRO	2	02/01/2027	01/31/2032
A la Carte	102610	AXON COMMUNITY LINK	11	02/01/2027	01/31/2032
A la Carte	20248	AXON TASER - EVIDENCE.COM LICENSE	11	02/01/2027	01/31/2032
A la Carte	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	11	02/01/2027	01/31/2032

Non-Binding Budgetary Estimate

Services

Bundle	Item	Description	QTY
Fleet 3 Basic + TAP	100738	AXON FLEET 3 - SIM INSERTION - VZW 4FF	11
Fleet 3 Basic + TAP	73391	AXON FLEET 3 - DEPLOYMENT PER VEHICLE - NOT OVERSIZED	11

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BWC Unlimited with TAP	80464	AXON BODY - TAP WARRANTY - CAMERA	11	01/01/2028	01/31/2032
BWC Unlimited with TAP	80465	AXON BODY - TAP WARRANTY - MULTI BAY DOCK	2	01/01/2028	01/31/2032
Fleet 3 Basic + TAP	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	11	01/01/2028	01/31/2032
Fleet 3 Basic + TAP	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	11	01/01/2028	01/31/2032

Non-Binding Budgetary Estimate

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	302 REGENTS BLVD	FIRCREST	WA	98466-7014	USA

Payment Details

Jan 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 1	102610	AXON COMMUNITY LINK	11	\$0.00	\$0.00	\$0.00
Annual Payment 1	20248	AXON TASER - EVIDENCE.COM LICENSE	11	\$769.56	\$77.73	\$847.29
Annual Payment 1	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	11	\$1,432.20	\$144.65	\$1,576.85
Annual Payment 1	BWCUwTAP	BWC Unlimited with TAP	11	\$13,584.12	\$1,067.04	\$14,651.16
Annual Payment 1	Fleet3B+TAP	Fleet 3 Basic + TAP	11	\$23,023.44	\$1,942.89	\$24,966.33
Annual Payment 1	ProLicense	Pro License Bundle	2	\$1,170.00	\$118.17	\$1,288.17
Total				\$39,979.32	\$3,350.48	\$43,329.80

Jan 2028						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 2	102610	AXON COMMUNITY LINK	11	\$0.00	\$0.00	\$0.00
Annual Payment 2	20248	AXON TASER - EVIDENCE.COM LICENSE	11	\$769.56	\$77.73	\$847.29
Annual Payment 2	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	11	\$1,432.20	\$144.65	\$1,576.85
Annual Payment 2	BWCUwTAP	BWC Unlimited with TAP	11	\$13,584.12	\$1,067.04	\$14,651.16
Annual Payment 2	Fleet3B+TAP	Fleet 3 Basic + TAP	11	\$23,023.44	\$1,942.89	\$24,966.33
Annual Payment 2	ProLicense	Pro License Bundle	2	\$1,170.00	\$118.17	\$1,288.17
Total				\$39,979.32	\$3,350.48	\$43,329.80

Jan 2029						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 3	102610	AXON COMMUNITY LINK	11	\$0.00	\$0.00	\$0.00
Annual Payment 3	20248	AXON TASER - EVIDENCE.COM LICENSE	11	\$769.56	\$77.73	\$847.29
Annual Payment 3	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	11	\$1,432.20	\$144.65	\$1,576.85
Annual Payment 3	BWCUwTAP	BWC Unlimited with TAP	11	\$13,584.12	\$1,067.04	\$14,651.16
Annual Payment 3	Fleet3B+TAP	Fleet 3 Basic + TAP	11	\$23,023.44	\$1,942.89	\$24,966.33
Annual Payment 3	ProLicense	Pro License Bundle	2	\$1,170.00	\$118.17	\$1,288.17
Total				\$39,979.32	\$3,350.48	\$43,329.80

Jan 2030						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 4	102610	AXON COMMUNITY LINK	11	\$0.00	\$0.00	\$0.00
Annual Payment 4	20248	AXON TASER - EVIDENCE.COM LICENSE	11	\$769.56	\$77.73	\$847.29
Annual Payment 4	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	11	\$1,432.20	\$144.65	\$1,576.85
Annual Payment 4	BWCUwTAP	BWC Unlimited with TAP	11	\$13,584.12	\$1,067.04	\$14,651.16
Annual Payment 4	Fleet3B+TAP	Fleet 3 Basic + TAP	11	\$23,023.44	\$1,942.89	\$24,966.33
Annual Payment 4	ProLicense	Pro License Bundle	2	\$1,170.00	\$118.17	\$1,288.17
Total				\$39,979.32	\$3,350.48	\$43,329.80

Non-Binding Budgetary Estimate

Jan 2031						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 5	102610	AXON COMMUNITY LINK	11	\$0.00	\$0.00	\$0.00
Annual Payment 5	20248	AXON TASER - EVIDENCE.COM LICENSE	11	\$769.58	\$77.71	\$847.27
Annual Payment 5	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	11	\$1,432.20	\$144.66	\$1,576.86
Annual Payment 5	BWCUwTAP	BWC Unlimited with TAP	11	\$13,584.14	\$1,067.07	\$14,651.21
Annual Payment 5	Fleet3B+TAP	Fleet 3 Basic + TAP	11	\$23,023.42	\$1,942.92	\$24,966.34
Annual Payment 5	ProLicense	Pro License Bundle	2	\$1,170.00	\$118.17	\$1,288.17
Total				\$39,979.32	\$3,350.53	\$43,329.85

Non-Binding Budgetary Estimate

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Rewrite Estimates

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Refresh Shipment Timing

Technology Assurance Plan (TAP) Refresh Prior to Renewal. For Customers with expiring agreements that include TAP refresh rights, Axon may, in its discretion, ship refresh hardware under the existing contract while renewal or replacement agreements are in progress. Any such shipments will be deemed made under the terms of the existing contract until the new contract is fully executed, after which any applicable updates, fees, or adjustments will apply.

Shipment Timing

Shipment Variance. Estimated shipment dates are provided for planning purposes only and are not guarantees. Axon may ship hardware before or after the estimated shipment date, and failure to meet an estimated shipment date will not, by itself, constitute a breach, provided Axon uses commercially reasonable efforts to meet estimated shipment dates.

Non-Binding Budgetary Estimate



Non-Binding Budgetary Estimate



Axon Enterprise, Inc.
17800 N 85th St
Scottsdale, Arizona 85255
United States
VAT: 86-0741227
Domestic:(800) 978-2737
International: +1.800.978.2737

Q-838069-46134JH

Issued: 04/22/2026

Quote Expiration: 11/30/2026

Estimated Contract Start Date: 02/01/2027

Account Number: 116307

Payment Terms: N30

Mode of Delivery: AUTO-GND

Credit/Debit Amount: \$0.00

3

BWC only

SHIP TO	BILL TO
Fircrest Police Dept. - WA 302 REGENTS BLVD FIRCREST, WA 98466-7014 USA	Fircrest Police Dept. - WA 302 REGENTS BLVD FIRCREST WA 98466-7014 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
John Hunt Phone: Email: jhunt@axon.com Fax:	Victor Celis Phone: (206) 755-6289 Email: vcelis@cityoffircrest.net Fax: (253) 564-2538

Quote Summary

Program Length	60 Months
TOTAL COST	\$84,779.40
ESTIMATED TOTAL W/ TAX	\$91,813.62

Discount Summary

Average Savings Per Year	\$7,848.60
TOTAL SAVINGS	\$39,243.00

Non-Binding Budgetary Estimate

Payment Summary

Date	Subtotal	Tax	Total
Jan 2027	\$16,955.88	\$1,406.84	\$18,362.72
Jan 2028	\$16,955.88	\$1,406.84	\$18,362.72
Jan 2029	\$16,955.88	\$1,406.84	\$18,362.72
Jan 2030	\$16,955.88	\$1,406.84	\$18,362.72
Jan 2031	\$16,955.88	\$1,406.86	\$18,362.74
Total	\$84,779.40	\$7,034.22	\$91,813.62

Non-Binding Budgetary Estimate

Quote Unbundled Price:	\$124,031.40
Quote List Price:	\$95,526.00
Quote Subtotal:	\$84,779.40

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
BWCUnTAP	BWC Unlimited with TAP	11	60	\$146.10	\$102.91	\$102.91	\$87,920.60	\$5,331.47	\$73,252.07
A la Carte Software									
102610	AXON COMMUNITY LINK	11	60		\$16.27	\$0.00	\$0.00	\$0.00	\$0.00
20248	AXON TASER - EVIDENCE.COM LICENSE	11	60		\$5.83	\$5.83	\$3,847.80	\$388.63	\$4,236.43
73682	AXON EVIDENCE - AUTO TAGGING LICENSE	11	60		\$10.85	\$10.85	\$7,161.00	\$723.27	\$7,884.27
ProLicense	Pro License Bundle	2	60		\$48.82	\$48.75	\$5,850.00	\$590.85	\$6,440.85
Total							\$84,779.40	\$7,034.22	\$91,813.62

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
BWC Unlimited with TAP	73309	AXON BODY - TAP REFRESH 1 - CAMERA	11	1	08/01/2029
BWC Unlimited with TAP	73689	AXON BODY - TAP REFRESH 1 - DOCK MULTI BAY	2	1	08/01/2029
BWC Unlimited with TAP	73310	AXON BODY - TAP REFRESH 2 - CAMERA	11	1	01/31/2032
BWC Unlimited with TAP	73688	AXON BODY - TAP REFRESH 2 - DOCK MULTI BAY	2	1	01/31/2032

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BWC Unlimited with TAP	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	11	02/01/2027	01/31/2032
BWC Unlimited with TAP	73746	AXON EVIDENCE - ECOM LICENSE - PRO	11	02/01/2027	01/31/2032
Pro License Bundle	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	6	02/01/2027	01/31/2032
Pro License Bundle	73746	AXON EVIDENCE - ECOM LICENSE - PRO	2	02/01/2027	01/31/2032
A la Carte	102610	AXON COMMUNITY LINK	11	02/01/2027	01/31/2032
A la Carte	20248	AXON TASER - EVIDENCE.COM LICENSE	11	02/01/2027	01/31/2032
A la Carte	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	11	02/01/2027	01/31/2032

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BWC Unlimited with TAP	80464	AXON BODY - TAP WARRANTY - CAMERA	11	02/01/2028	01/31/2032
BWC Unlimited with TAP	80465	AXON BODY - TAP WARRANTY - MULTI BAY DOCK	2	02/01/2028	01/31/2032

Non-Binding Budgetary Estimate

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	302 REGENTS BLVD	FIRCREST	WA	98466-7014	USA

Payment Details

Jan 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 1	102610	AXON COMMUNITY LINK	11	\$0.00	\$0.00	\$0.00
Annual Payment 1	20248	AXON TASER - EVIDENCE.COM LICENSE	11	\$769.56	\$77.73	\$847.29
Annual Payment 1	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	11	\$1,432.20	\$144.65	\$1,576.85
Annual Payment 1	BWCUwTAP	BWC Unlimited with TAP	11	\$13,584.12	\$1,066.29	\$14,650.41
Annual Payment 1	ProLicense	Pro License Bundle	2	\$1,170.00	\$118.17	\$1,288.17
Total				\$16,955.88	\$1,406.84	\$18,362.72

Jan 2028						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 2	102610	AXON COMMUNITY LINK	11	\$0.00	\$0.00	\$0.00
Annual Payment 2	20248	AXON TASER - EVIDENCE.COM LICENSE	11	\$769.56	\$77.73	\$847.29
Annual Payment 2	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	11	\$1,432.20	\$144.65	\$1,576.85
Annual Payment 2	BWCUwTAP	BWC Unlimited with TAP	11	\$13,584.12	\$1,066.29	\$14,650.41
Annual Payment 2	ProLicense	Pro License Bundle	2	\$1,170.00	\$118.17	\$1,288.17
Total				\$16,955.88	\$1,406.84	\$18,362.72

Jan 2029						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 3	102610	AXON COMMUNITY LINK	11	\$0.00	\$0.00	\$0.00
Annual Payment 3	20248	AXON TASER - EVIDENCE.COM LICENSE	11	\$769.56	\$77.73	\$847.29
Annual Payment 3	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	11	\$1,432.20	\$144.65	\$1,576.85
Annual Payment 3	BWCUwTAP	BWC Unlimited with TAP	11	\$13,584.12	\$1,066.29	\$14,650.41
Annual Payment 3	ProLicense	Pro License Bundle	2	\$1,170.00	\$118.17	\$1,288.17
Total				\$16,955.88	\$1,406.84	\$18,362.72

Jan 2030						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 4	102610	AXON COMMUNITY LINK	11	\$0.00	\$0.00	\$0.00
Annual Payment 4	20248	AXON TASER - EVIDENCE.COM LICENSE	11	\$769.56	\$77.73	\$847.29
Annual Payment 4	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	11	\$1,432.20	\$144.65	\$1,576.85
Annual Payment 4	BWCUwTAP	BWC Unlimited with TAP	11	\$13,584.12	\$1,066.29	\$14,650.41
Annual Payment 4	ProLicense	Pro License Bundle	2	\$1,170.00	\$118.17	\$1,288.17
Total				\$16,955.88	\$1,406.84	\$18,362.72

Jan 2031						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 5	102610	AXON COMMUNITY LINK	11	\$0.00	\$0.00	\$0.00
Annual Payment 5	20248	AXON TASER - EVIDENCE.COM LICENSE	11	\$769.56	\$77.71	\$847.27
Annual Payment 5	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	11	\$1,432.20	\$144.67	\$1,576.87

Non-Binding Budgetary Estimate

Jan 2031						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 5	BWCUwTAP	BWC Unlimited with TAP	11	\$13,584.12	\$1,066.31	\$14,650.43
Annual Payment 5	ProLicense	Pro License Bundle	2	\$1,170.00	\$118.17	\$1,288.17
Total				\$16,955.88	\$1,406.86	\$18,362.74

Non-Binding Budgetary Estimate

This Rough Order of Magnitude estimate is being provided for budgetary and planning purposes only. It is non-binding and is not considered a contractable offer for sale of Axon goods or services.

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Exceptions to Standard Terms and Conditions

Rewrite Estimates

Estimated Amounts and Contract Terminations. Any amounts stated as due under existing or terminated contracts — including contract transfer balances carried forward to new or pending contracts — are estimates based on payments received as of the calculation date. These estimates may be adjusted if new contracts are not executed on the anticipated dates or if expected payments are not made.

Refresh Shipment Timing

Technology Assurance Plan (TAP) Refresh Prior to Renewal. For Customers with expiring agreements that include TAP refresh rights, Axon may, in its discretion, ship refresh hardware under the existing contract while renewal or replacement agreements are in progress. Any such shipments will be deemed made under the terms of the existing contract until the new contract is fully executed, after which any applicable updates, fees, or adjustments will apply.

Shipment Timing

Shipment Variance. Estimated shipment dates are provided for planning purposes only and are not guarantees. Axon may ship hardware before or after the estimated shipment date, and failure to meet an estimated shipment date will not, by itself, constitute a breach, provided Axon uses commercially reasonable efforts to meet estimated shipment dates.

Non-Binding Budgetary Estimate



Non-Binding Budgetary Estimate



Axon Enterprise, Inc.
17800 N 85th St
Scottsdale, Arizona 85255
United States
VAT: 86-0741227
Domestic:(800) 978-2737
International: +1.800.978.2737

Q-838477-46134JH

Issued: 04/22/2026

Quote Expiration: 11/30/2026

Estimated Contract Start Date: 02/01/2027

Account Number: 116307

Payment Terms: N30

Mode of Delivery: AUTO-GND

Credit/Debit Amount: \$0.00

SHIP TO	BILL TO
Fircrest Police Dept. - WA 302 REGENTS BLVD FIRCREST, WA 98466-7014 USA	Fircrest Police Dept. - WA 302 REGENTS BLVD FIRCREST WA 98466-7014 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
John Hunt Phone: Email: jhunt@axon.com Fax:	Victor Celis Phone: (206) 755-6289 Email: vcelis@cityoffircrest.net Fax: (253) 564-2538

Quote Summary

Program Length	60 Months
TOTAL COST	\$270,253.83
ESTIMATED TOTAL W/ TAX	\$296,491.05

Discount Summary

Average Savings Per Year	\$23,797.83
TOTAL SAVINGS	\$118,989.16

Non-Binding Budgetary Estimate

Payment Summary

Date	Subtotal	Tax	Total
Jan 2027	\$54,050.75	\$5,247.44	\$59,298.19
Jan 2028	\$54,050.77	\$5,247.44	\$59,298.21
Jan 2029	\$54,050.77	\$5,247.44	\$59,298.21
Jan 2030	\$54,050.77	\$5,247.44	\$59,298.21
Jan 2031	\$54,050.77	\$5,247.46	\$59,298.23
Total	\$270,253.83	\$26,237.22	\$296,491.05

Non-Binding Budgetary Estimate

Quote Unbundled Price:	\$389,226.00
Quote List Price:	\$319,747.80
Quote Subtotal:	\$270,253.83

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
M00049	OFFICER SAFETY PLAN T10	11	60	\$320.32	\$238.32	\$221.64	\$146,283.63	\$15,559.77	\$161,843.40
Fleet3B+TAP	Fleet 3 Basic + TAP	11	60	\$233.42	\$210.15	\$168.12	\$110,959.20	\$9,363.34	\$120,322.54
A la Carte Software									
102610	AXON COMMUNITY LINK	11	60		\$16.27	\$0.00	\$0.00	\$0.00	\$0.00
73682	AXON EVIDENCE - AUTO TAGGING LICENSE	11	60		\$10.85	\$10.85	\$7,161.00	\$723.26	\$7,884.26
ProLicense	Pro License Bundle	2	60		\$48.82	\$48.75	\$5,850.00	\$590.85	\$6,440.85
Total							\$270,253.83	\$26,237.22	\$296,491.05

Non-Binding Budgetary Estimate

Firearms and Ammunition Excise Tax

SKU	Description	Taxable Amount	FAET Rate	FAET Amount
20018	AXON TASER - BATTERY PACK - TACTICAL	\$891.66	0.1	\$89.16
100390	AXON TASER 10 - HANDLE - YELLOW CLASS 3R	\$17,885.56	0.1	\$1,788.55
101755	AXON TASER 10 - MAGAZINE - LIVE DUTY BLACK V2	\$1,255.87	0.1	\$125.59
100751	AXON TASER 10 - REPLACEMENT ACCESS PROGRAM - DUTY CARTRIDGE	\$3,146.33	0.11	\$346.10
100399	AXON TASER 10 - CARTRIDGE - LIVE	\$2,823.70	0.11	\$310.61
Total				\$2,660.01

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
Fleet 3 Basic + TAP	101924	AXON FLEET - TAOGLAS ANT - 7-IN-1 4CELL 2WIFI 1GNSS INT	11	1	01/01/2027
Fleet 3 Basic + TAP	103346	AXON FLEET - ERICSSON R980-5GD-A+5YR NETCLOUD	11	1	01/01/2027
Fleet 3 Basic + TAP	70112	AXON SIGNAL - VEHICLE	11	1	01/01/2027
Fleet 3 Basic + TAP	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	11	1	01/01/2027
OFFICER SAFETY PLAN T10	100122	AXON VR - HEADSET - BATTERY	1	1	01/01/2027
OFFICER SAFETY PLAN T10	100126	AXON VR - TACTICAL BAG	1	1	01/01/2027
OFFICER SAFETY PLAN T10	100390	AXON TASER 10 - HANDLE - YELLOW CLASS 3R	11	2	01/01/2027
OFFICER SAFETY PLAN T10	100394	AXON TASER 10 - MAGAZINE - HALT TRAINING BLUE	4	1	01/01/2027
OFFICER SAFETY PLAN T10	100396	AXON TASER 10 - MAGAZINE - INERT RED	11	1	01/01/2027
OFFICER SAFETY PLAN T10	100399	AXON TASER 10 - CARTRIDGE - LIVE	170	1	01/01/2027
OFFICER SAFETY PLAN T10	100400	AXON TASER 10 - CARTRIDGE - HALT	80	1	01/01/2027
OFFICER SAFETY PLAN T10	100401	AXON TASER 10 - CARTRIDGE - INERT	110	1	01/01/2027
OFFICER SAFETY PLAN T10	100591	AXON TASER - CLEANING KIT	1	1	01/01/2027
OFFICER SAFETY PLAN T10	100611	AXON TASER 10 - SAFARILAND HOLSTER - RH	11	1	01/01/2027
OFFICER SAFETY PLAN T10	100623	ENHANCED HOOK-AND-LOOP TRAINING (HALT) SUIT (V2)	1	1	01/01/2027
OFFICER SAFETY PLAN T10	100748	AXON VR - CONTROLLER - TASER 10	1	1	01/01/2027
OFFICER SAFETY PLAN T10	101122	AXON VR - HOLSTER - T10 SAFARILAND GRAY - RH	1	1	01/01/2027
OFFICER SAFETY PLAN T10	101123	AXON VR - HOLSTER - T10 SAFARILAND GRAY - LH	1	1	01/01/2027
OFFICER SAFETY PLAN T10	101455	AXON TASER 10 - REPLACEMENT TOOL KIT - INTERPOSER BUCKET	1	1	01/01/2027
OFFICER SAFETY PLAN T10	101456	AXON TASER 10 - REPLACEMENT INTERPOSER BUCKET	1	1	01/01/2027
OFFICER SAFETY PLAN T10	101751	AXON VR - HEADSET - HTC FOCUS VISION	1	1	01/01/2027
OFFICER SAFETY PLAN T10	101755	AXON TASER 10 - MAGAZINE - LIVE DUTY BLACK V2	11	1	01/01/2027
OFFICER SAFETY PLAN T10	101757	AXON TASER 10 - MAGAZINE - LIVE TRAINING PURPLE V2	11	1	01/01/2027
OFFICER SAFETY PLAN T10	101886	SIGNAL SENSOR	11	1	01/01/2027
OFFICER SAFETY PLAN T10	101889	AXON SIGNAL - BATTERY - CR2032	11	1	01/01/2027
OFFICER SAFETY PLAN T10	102186	AXON TASER 10 - COMMAND BOX	1	1	01/01/2027
OFFICER SAFETY PLAN T10	20018	AXON TASER - BATTERY PACK - TACTICAL	2	1	01/01/2027
OFFICER SAFETY PLAN T10	20018	AXON TASER - BATTERY PACK - TACTICAL	11	1	01/01/2027
OFFICER SAFETY PLAN T10	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	1	1	01/01/2027
OFFICER SAFETY PLAN T10	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	1	1	01/01/2027
OFFICER SAFETY PLAN T10	74200	AXON TASER - DOCK - SIX BAY PLUS CORE	1	1	01/01/2027

Non-Binding Budgetary Estimate

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
OFFICER SAFETY PLAN T10	80087	AXON TASER - TARGET - CONDUCTIVE PROFESSIONAL RUGGEDIZED	1	1	01/01/2027
OFFICER SAFETY PLAN T10	80090	AXON TASER - TARGET FRAME - PROFESSIONAL 27.5 IN X 75 IN	1	1	01/01/2027
OFFICER SAFETY PLAN T10	100400	AXON TASER 10 - CARTRIDGE - HALT	60	1	01/01/2028
OFFICER SAFETY PLAN T10	100400	AXON TASER 10 - CARTRIDGE - HALT	50	1	01/01/2029
OFFICER SAFETY PLAN T10	101012	AXON VR - TAP REFRESH 1 - TASER CONTROLLER	1	1	07/01/2029
OFFICER SAFETY PLAN T10	20373	AXON VR - TAP REFRESH 1 - HEADSET	1	1	07/01/2029
OFFICER SAFETY PLAN T10	73309	AXON BODY - TAP REFRESH 1 - CAMERA	11	1	07/01/2029
OFFICER SAFETY PLAN T10	73689	AXON BODY - TAP REFRESH 1 - DOCK MULTI BAY	2	1	07/01/2029
OFFICER SAFETY PLAN T10	100400	AXON TASER 10 - CARTRIDGE - HALT	60	1	01/01/2030
OFFICER SAFETY PLAN T10	100400	AXON TASER 10 - CARTRIDGE - HALT	50	1	01/01/2031
Fleet 3 Basic + TAP	72040	AXON FLEET - TAP REFRESH 1 - 2 CAMERA KIT	11	1	01/01/2032
OFFICER SAFETY PLAN T10	73310	AXON BODY - TAP REFRESH 2 - CAMERA	11	1	01/01/2032
OFFICER SAFETY PLAN T10	73688	AXON BODY - TAP REFRESH 2 - DOCK MULTI BAY	2	1	01/01/2032

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Basic + TAP	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	11	02/01/2027	01/31/2032
Fleet 3 Basic + TAP	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	22	02/01/2027	01/31/2032
OFFICER SAFETY PLAN T10	101180	AXON TASER - DATA SCIENCE PROGRAM	11	02/01/2027	01/31/2032
OFFICER SAFETY PLAN T10	101703	AXON VR - USER ACCESS - TASER SKILLS	11	02/01/2027	01/31/2032
OFFICER SAFETY PLAN T10	20248	AXON TASER - EVIDENCE.COM LICENSE	1	02/01/2027	01/31/2032
OFFICER SAFETY PLAN T10	20248	AXON TASER - EVIDENCE.COM LICENSE	11	02/01/2027	01/31/2032
OFFICER SAFETY PLAN T10	73447	AXON BODY - LICENSE - FUSUS LIVESTREAM	11	02/01/2027	01/31/2032
OFFICER SAFETY PLAN T10	73638	AXON STANDARDS - LICENSE	11	02/01/2027	01/31/2032
OFFICER SAFETY PLAN T10	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	110	02/01/2027	01/31/2032
OFFICER SAFETY PLAN T10	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	11	02/01/2027	01/31/2032
OFFICER SAFETY PLAN T10	73746	AXON EVIDENCE - ECOM LICENSE - PRO	11	02/01/2027	01/31/2032
Pro License Bundle	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	6	02/01/2027	01/31/2032
Pro License Bundle	73746	AXON EVIDENCE - ECOM LICENSE - PRO	2	02/01/2027	01/31/2032
A la Carte	102610	AXON COMMUNITY LINK	11	02/01/2027	01/31/2032
A la Carte	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	11	02/01/2027	01/31/2032

Services

Bundle	Item	Description	QTY
Fleet 3 Basic + TAP	100738	AXON FLEET 3 - SIM INSERTION - VZW 4FF	11
Fleet 3 Basic + TAP	73391	AXON FLEET 3 - DEPLOYMENT PER VEHICLE - NOT OVERSIZED	11
OFFICER SAFETY PLAN T10	100751	AXON TASER 10 - REPLACEMENT ACCESS PROGRAM - DUTY CARTRIDGE	11
OFFICER SAFETY PLAN T10	101193	AXON TASER - ON DEMAND CERTIFICATION	11

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Basic + TAP	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	11	01/01/2028	01/31/2032
Fleet 3 Basic + TAP	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	11	01/01/2028	01/31/2032
OFFICER SAFETY PLAN T10	100197	AXON VR - EXT WARRANTY - HEADSET	1	01/01/2028	01/31/2032
OFFICER SAFETY PLAN T10	100704	AXON TASER 10 - EXT WARRANTY - HANDLE	11	01/01/2028	01/31/2032
OFFICER SAFETY PLAN T10	101007	AXON VR - EXT WARRANTY - TASER CONTROLLER	1	01/01/2028	01/31/2032
OFFICER SAFETY PLAN T10	101686	AXON SIGNAL - EXT WARRANTY - SIGNAL SENSOR	11	01/01/2028	01/31/2032

Non-Binding Budgetary Estimate

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
OFFICER SAFETY PLAN T10	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	2	01/01/2028	01/31/2032
OFFICER SAFETY PLAN T10	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	11	01/01/2028	01/31/2032
OFFICER SAFETY PLAN T10	80396	AXON TASER - EXT WARRANTY - DOCK SIX BAY T7/T10	1	01/01/2028	01/31/2032
OFFICER SAFETY PLAN T10	80464	AXON BODY - TAP WARRANTY - CAMERA	11	01/01/2028	01/31/2032
OFFICER SAFETY PLAN T10	80465	AXON BODY - TAP WARRANTY - MULTI BAY DOCK	2	01/01/2028	01/31/2032

Non-Binding Budgetary Estimate

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	302 REGENTS BLVD	FIRCREST	WA	98466-7014	USA
2	302 REGENTS BLVD	FIRCREST	WA	98466-7014	USA

Payment Details

Jan 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 1	102610	AXON COMMUNITY LINK	11	\$0.00	\$0.00	\$0.00
Annual Payment 1	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	11	\$1,432.20	\$144.65	\$1,576.85
Annual Payment 1	Fleet3B+TAP	Fleet 3 Basic + TAP	11	\$22,191.82	\$1,872.67	\$24,064.49
Annual Payment 1	M00049	OFFICER SAFETY PLAN T10	11	\$29,256.73	\$3,111.95	\$32,368.68
Annual Payment 1	ProLicense	Pro License Bundle	2	\$1,170.00	\$118.17	\$1,288.17
Total				\$54,050.75	\$5,247.44	\$59,298.19

Feb 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Invoice Upon Fulfillment	M00049	OFFICER SAFETY PLAN T10	11	\$0.00	\$0.00	\$0.00
Total				\$0.00	\$0.00	\$0.00

Jan 2028						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 2	102610	AXON COMMUNITY LINK	11	\$0.00	\$0.00	\$0.00
Annual Payment 2	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	11	\$1,432.20	\$144.65	\$1,576.85
Annual Payment 2	Fleet3B+TAP	Fleet 3 Basic + TAP	11	\$22,191.84	\$1,872.67	\$24,064.51
Annual Payment 2	M00049	OFFICER SAFETY PLAN T10	11	\$29,256.73	\$3,111.95	\$32,368.68
Annual Payment 2	ProLicense	Pro License Bundle	2	\$1,170.00	\$118.17	\$1,288.17
Total				\$54,050.77	\$5,247.44	\$59,298.21

Jan 2029						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 3	102610	AXON COMMUNITY LINK	11	\$0.00	\$0.00	\$0.00
Annual Payment 3	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	11	\$1,432.20	\$144.65	\$1,576.85
Annual Payment 3	Fleet3B+TAP	Fleet 3 Basic + TAP	11	\$22,191.84	\$1,872.67	\$24,064.51
Annual Payment 3	M00049	OFFICER SAFETY PLAN T10	11	\$29,256.73	\$3,111.95	\$32,368.68
Annual Payment 3	ProLicense	Pro License Bundle	2	\$1,170.00	\$118.17	\$1,288.17
Total				\$54,050.77	\$5,247.44	\$59,298.21

Jan 2030						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 4	102610	AXON COMMUNITY LINK	11	\$0.00	\$0.00	\$0.00
Annual Payment 4	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	11	\$1,432.20	\$144.65	\$1,576.85
Annual Payment 4	Fleet3B+TAP	Fleet 3 Basic + TAP	11	\$22,191.84	\$1,872.67	\$24,064.51
Annual Payment 4	M00049	OFFICER SAFETY PLAN T10	11	\$29,256.73	\$3,111.95	\$32,368.68
Annual Payment 4	ProLicense	Pro License Bundle	2	\$1,170.00	\$118.17	\$1,288.17

Non-Binding Budgetary Estimate

Jan 2030						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Total				\$54,050.77	\$5,247.44	\$59,298.21

Jan 2031						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 5	102610	AXON COMMUNITY LINK	11	\$0.00	\$0.00	\$0.00
Annual Payment 5	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	11	\$1,432.20	\$144.66	\$1,576.86
Annual Payment 5	Fleet3B+TAP	Fleet 3 Basic + TAP	11	\$22,191.84	\$1,872.66	\$24,064.50
Annual Payment 5	M00049	OFFICER SAFETY PLAN T10	11	\$29,256.73	\$3,111.97	\$32,368.70
Annual Payment 5	ProLicense	Pro License Bundle	2	\$1,170.00	\$118.17	\$1,288.17
Total				\$54,050.77	\$5,247.46	\$59,298.23

Non-Binding Budgetary Estimate

This Rough Order of Magnitude estimate is being provided for budgetary and planning purposes only. It is non-binding and is not considered a contractable offer for sale of Axon goods or services.

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Exceptions to Standard Terms and Conditions

Rewrite Estimates

Estimated Amounts and Contract Terminations. Any amounts stated as due under existing or terminated contracts — including contract transfer balances carried forward to new or pending contracts — are estimates based on payments received as of the calculation date. These estimates may be adjusted if new contracts are not executed on the anticipated dates or if expected payments are not made.

Refresh Shipment Timing

Technology Assurance Plan (TAP) Refresh Prior to Renewal. For Customers with expiring agreements that include TAP refresh rights, Axon may, in its discretion, ship refresh hardware under the existing contract while renewal or replacement agreements are in progress. Any such shipments will be deemed made under the terms of the existing contract until the new contract is fully executed, after which any applicable updates, fees, or adjustments will apply.

Shipment Timing

Shipment Variance. Estimated shipment dates are provided for planning purposes only and are not guarantees. Axon may ship hardware before or after the estimated shipment date, and failure to meet an estimated shipment date will not, by itself, constitute a breach, provided Axon uses commercially reasonable efforts to meet estimated shipment dates.

Non-Binding Budgetary Estimate

